

Dallas ballet needs money to stay active

DALLAS (AP) — Only six months after troupe members took to the streets to solicit \$500,000 in donations, the Dallas Ballet Company says it again faces extinction unless \$180,000 can be raised by Thursday.

Ballet board President Karl Zavitkovsky and general manager Philip Semark said Monday the company will fold if the money isn't found.

"We're not crying wolf," Zavitkovsky said. "It's a very real situation. There are people who have shown interest (in contributing). It's a time problem now."

The announcement came only two weeks after the company hired Russian defector Andrei Ustinov.

If they are able to raise the money by Thursday, ballet officials will need more than \$500,000 to continue through Christmas.

"We have struggled very hard every year and raised about \$2 million every year and barely kept our head above water," Zavitkovsky said. "We haven't been able to effectively reduce our debt."

The \$180,000 would pay the salaries of dancers and staff and orchestra members and pay production costs for "Gala U.S.A.," which is scheduled to open next week starring Ustinov.

The company paid its 33 dancers half their salaries last week. The administrative staff was paid Monday, four days late, and also received half pay. Semark has yet to be paid for the current pay period, officials said.

"We have \$550,000 in renewal gifts (pending) at this time," Semark said. "Renewals are usually pretty easy (to obtain). I think we will make it."

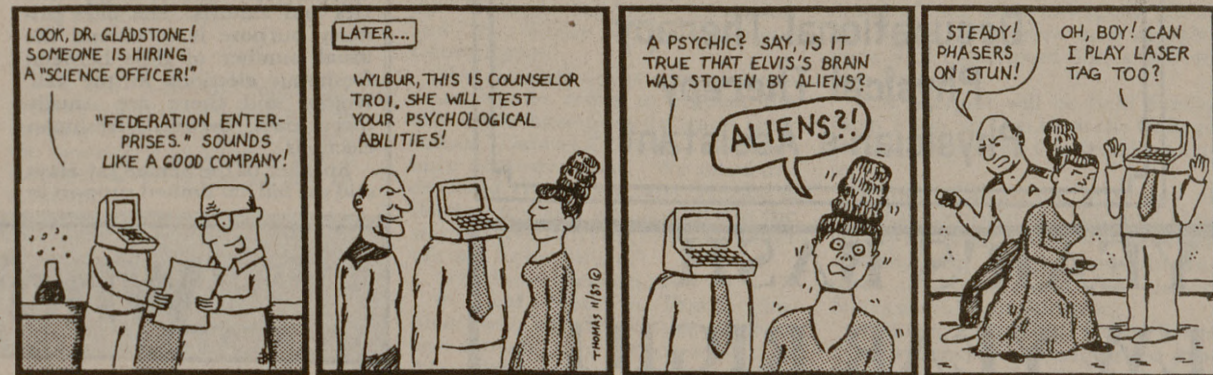
The company, beset with financial problems since 1983, has an accumulated bank debt of \$800,000 and owes vendors \$300,000, Zavitkovsky said, adding that the company is unable to borrow more.

Warped



by Scott McCullar

Waldo



by Kevin Thomas

Joe Transfer



by Dan Barlow

A&M official: Texas remains deficient in market for international business

By Judy Black
Reporter

The tremendous presence of Japanese business in Texas should make the state government take notice of Texas' deficiencies in the international business market, says an official for the Texas A&M Center for International Business Studies advisory board.

"Currently, as far as efforts by the state, we rank right above Rhode Island," board President John A. Adams Jr. says. "So we're basically at the bottom of the list."

He says that a few years ago the state budget for trade development was reduced.

"This hurts businesses because they are by and large on their own," Adams says. "We (businesses) don't want a lot of government interference, but we do want basic assistance — breaking the ice, trade leads, trade meetings, trade conferences and trade missions."

"By trade missions I don't mean a holiday. I mean a functioning mission where businessmen use the market to go to Brazil, Mexico, Ja-

"We (businesses) don't want a lot of government interference, but we do want basic assistance..."

— John A. Adams Jr., president of A&M Center for International Business Studies advisory board

pan and Germany in order to try to find new markets for their products."

The private sector is more active in promoting international business in Texas, mainly because of the independence and psychology of the state, Adams says.

He says that a city's chamber of commerce is more likely to work to promote international business than the state.

Because the Odessa chamber of commerce took a group of men to five countries, tooling equipment that would have been lying idle in Odessa instead is producing specialty products for German companies and shipping them out of Odessa, he says.

Adams says that this is an individ-

ual, isolated case and that it took a lot of effort to accomplish, but it can be done.

The United States overall has been rather vigorous in promoting international business, he says, but still remains behind Japan and Germany.

"The efforts of primarily the Japanese and secondly the Germans, because of the policy of their governments and because government and business are so closely linked, are doing a lot more," Adams says. "The Japanese have JETRO (Japanese Export Trade Organization) in Houston and have clearly targeted Texas as a potential boom and growth area. They know in time the economy will bounce back."

He says that because the economy

has taken a downturn, the state government has taken notice.

"When the energy business is booming in Texas, other smaller or less glamorous or less capital-intensive operations don't seem to be nearly as important," Adams says. "Now they are becoming important because of the need to diversify the state's economy."

"Oil is big business — there's no question about it. But there are high-tech industries, production, special and medical products, aircraft industries, auto industries and other things that we can attract to Texas to stem the flow of the downturn of economy we're going through right now."

Adams says the state has started to help the businesses.

"There's been a complete reorganization at the state level," Adams says. "We now have a Department of Commerce in the state of Texas, which is going to take in a number of agencies: the travel bureau, tourism and export trade."

Paul Simon picks Texas campaign chairman

AUSTIN (AP) — Democratic presidential candidate Paul Simon on Tuesday tapped as his Texas campaign chairman former congressman Bob Krueger, who said the stock market crash shows the nation needs the Illinois senator in the White House.

Krueger said Simon's record on the economy and federal budget proves he is more in tune with the times than is President Reagan or any of the other presidential hopefuls.

"As a long-time critic of Reaganomics, he's going to look better and better, given this current stock market," Krueger said in a meeting with reporters. "Paul Simon recognized a long time ago that he's a pay-as-you-go Democrat. He is a genuine co-sponsor of a balanced budget amendment (to the Constitution). I think those are popular positions in Texas."

Krueger said that while Simon hails from a northern state, the senator's background and experience should be big advantages with Texas Democrats who will go to the polls on "Super Tuesday" next March.

"After the mystique of Hollywood, people will be ready for rural Illinois," he said. "They want the real thing. And that's what they're going to get."

Krueger, who unsuccessfully sought the Democratic U.S. Senate nomination in 1984, served in the U.S. House with Simon. Krueger earlier said he had narrowed his favorites among the Democratic hopefuls to Simon and Missouri Rep. Richard Gephardt.

"I could support any Democratic candidate," he said Tuesday. "I think Paul Simon has got the qualities of heart as well as mind to be a fine president. That's not to say anything against Dick Gephardt."

During a brief news conference, Simon predicted that he will do well in the Texas primary on March 8 despite an admittedly slow start. Current polls show that Simon still has a fairly good chance to become the next Democratic opponent for president.

He likened his position in Texas now to his position in Iowa months ago, immediately after de-

claring his candidacy, when he trailed several other Democrats.

But two recent polls in Iowa show him ahead there now, he said.

"Our campaign in Texas right now is just barely getting launched," he said. "The first *Des Moines (Iowa) Register* poll showed me with 1 percent. I assume a poll in Texas right now would not show me much higher than that, if any higher."

Saying he hoped to appeal to a wide base of Texas Democrats, Simon predicted that the momentum after his showings in the early primaries would improve his standing in the South and Texas before Super Tuesday.

"I think you're going to see in the state of Texas that we're going to make good, solid progress," he said. "We're building a base. When the momentum comes from Iowa, New Hampshire, Minnesota and South Dakota into Super Tuesday, I think you're going to see Paul Simon doing very well in Texas."

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