State and Local

Tanning salons offer variation on 'catching a few rays' theme

By Stacey Babin Reporter

With Spring Break just a test or wo away, many tanning salons in College Station are finding their anning beds full, but there is disgreement as to whether or not

"A suntan is a sign of strength and youth," says Linda Rosas, wher of The Other Eclips. However, since it's February

nd the sun can't quite satisfy the ed for a good tan, tanning sans try to meet that need.

Most salons have special rates in their sessions now, but for sinle visits the price usually is be-ween \$6 and \$7.

Membership prices are about 35 a month, or \$140 a semester

with unlimited use of the beds.

James Barrett, owner of TAN U, says tanning salons start new customers at about 10 to 20 minutes in the beds. The customers then can build their duration up to 30 minutes — the maximum time the Food and Drug Administration allows people to lie in a tanning bed per visit, Barrett

"Thirty minutes is equal to about three to five hours in the sun," he says.

Barrett says the Solaire tanning beds he owns can be safer than the sun. They emit only 2 percent of the Beta ray, which triggers the tanning process, and 70 percent of the Alpha ray, which actually

The Beta ray is the ray that causes skin cancer, he says.

But Dr. Terry Jones, a College Station dermatologist, opposes the use of the tanning beds.

The beds use a different, more intense wavelength than the sun, The long-range effects, such as

early aging or skin cancer, are too great a risk to get a tan, he says. "You don't sit six inches away from the sun," he says.

Although the FDA regulates the time spent on the beds, Jones says it doesn't regulate how many

Barrett says before he allows his customers to lie in the beds, he asks if they are taking any sun-

sessions people can attend.

sensitive medication that can trigger a reaction. Skin tone also is a factor when deciding how long a customer should be in the bed, he

Barrett says his customers also are asked to wear goggles to protect their eyes when they are in

Tava Johnson, an employee at Perfect Tan, says if a customer does burn, it is not like a sunburn.

"The skin becomes red and itchy, more like a rash," Johnson

Rosas says although the tan-ning beds are good for people who desire some skin tone, it's best to consult a physician before tanning and to use the bed in the right manner.

participating in a yearlong drug and alcohol ring. But most of the em-

ployees were allowed to quit and no criminal charges were filed, the

In another incident, charges were

dropped against a guard who alleg-

edly tried to set up a marijuana and

Prosecution unlikely for drug-dealing guards

UNTSVILLE (AP) — Texas on guards who deal drugs to inessare being fired, but lack of evie means the officers rarely face nal charges, authorities say.

en prison employees have been the past year for trying to drugs into prisons, but only has been indicted, the Houston

ALLEN (AP) — Law officers

d more than a ton of marijuana

Rio Grande Valley, including

pounds hidden beneath a load

atermelons, authorities said

acting on a tip, U.S. Customs offi-found marijuana in a tractor-

r rig Saturday night on a high-

outside Edinburg. The driver of truck was arrested pending a

uthorities said.

Chronicle reported Monday.
"They had enough evidence to

administratively fire someone but not enough to prosecute them," said David Weeks, special prosecutor for prison crimes.

Department disciplinary records since 1984 show drug smuggling is widespread and helps the growth of

gents seize drugs hidden under melons

a load of watermelons, officials said.

In 11 separate cases, Border Pa-

trol agents across South Texas seized

1,462 pounds of marijuana between

Friday and Sunday, said Juan Garcia, assistant chief of the McAllen

cia said. "We do this daily, really. It

used to be 800 pounds or 200 pounds would really be something

"It was a normal weekend," Gar-

prison gangs and inmate violence. "Drugs are an insidious problem

in the institutions," Weeks said. 'We've come to realize that drugs in the institutions are tied to a lot of bad things, including the gangs."

In one 1985 incident, corrections department internal investigations showed 17 guards at the Ellis II Unit

Agents arrested three people and confiscated 846 pounds of marijuana Sunday night as seve-

ral people were carrying it across

McAllen, Garcia said

Rio Grande upriver from

"That's a small load for us now,"

Agents also seized 288 pounds of

marijuana being carried across the Rio Grande near McAllen early Sat-

gambling ring with ties to Las Vegas.

A Wynne Unit guard was fired but not prosecuted for allegedly selling an ounce of marijuana to an inmate for \$150, the newspaper said.

newspaper said.

Officers usually are not caught with the drugs, thus leaving authorities without enough evidence to prosecute, Weeks said.

Joe S. Fernald, interim chief of internal affairs for the corrections department, said prosecution takes a back seat to stopping smuggling.

"We're not seeing an organized conspiracy of officers involved in drugs," he said. "If anything, the inmates are organizing and manipulating the guards."

Longer warranties offer improvement in U.S. car quality

By Tami Tate

Reporter

The "war of warranties" offers consumers the security of believing the quality of American-made cars is improving, a Texas A&M marketing professor says.

Longer warranties are a technique to convince consumers that U.S. cars are built better than they previously have been, Dr. James McNeal says. McNeal and Dr. Richard Hise,

also a marketing professor at A&M, examined the absence of warranties on inexpensive supermarket goods.

They concluded that although consumers may rely on warranties for assurance of quality when they purchase expensive items, they do not when purchasing inexpensive

McNeal cites car purchases as an example of this.

"Longer warranties symbolize quality in a car to consumers," he says. "A warranty is an assurance made by a seller with respect to the quality of the goods he offers."

In 1981, the Chrysler Corp. estab-

lished longer warranties with a five-year, 50,000-mile warranty on its new cars.

Two weeks ago, General Motors Corp. countered Chrysler's warranty with a six-year, 60,000-mile warranty on its new cars.

Mike Knight, auto dealer for Bossier Chrysler Dodge and Isuzu of Bryan, says, "General Motors tried to revolutionize the market by topping Chrysler's warranty. Chrysler, in turn, answered GM's warranty with a seven-year, 70,000-mile war-

This warranty is valid for all 1987 Chrysler automobiles bought on or

after Jan. 31.

"The warranties are competitive,"
Knight says. "The whole point to having longer warranties is being in

Steve Isgitt, general manager of Bluebonnet Motor Co., of Navasota,

says competition with Chrysler is one reason GM upgraded its car war-

"The main reason for increasing our warranty is to instill a sense of confidence in the buying public," he says. "Warranties give the impres-sion that the manufacturer believes it has a good product. GM is trying to say it has confidence in its cars."

A GM dealer with Quality Pontiac-Buick-GMC Trucks Inc. agrees with Isgitt. "General Motors has better built autos than they used to," he says. "That's the reason we are back-

ing our cars with the new warranty.
"Chrysler will probably have to increase the price of its cars to com-

pensate for its new seven-year 70,000 mile warranty."

McNeal says the longer six- and seven-year warranties hurt the liabil-

ity of a car company.

"There are two reasons to guarantee a product: to encourage consumer purchase of the product and to limit the seller's legal liability to his consumers," he says.

Chrysler took the risk of offering longer warranties, thus increasing their liability obligations, to encourage consumer purchase, McNeal says. Now, GM is competing with

Chrysler.

"GM's longer warranty is a competitive marketing effort to deal with imported cars and Chrysler," he

"The new warranties are publicly bragging about the manufacturer's product," McNeal says. "This will benefit the consuming public because quality of the automobiles will

Consumers will appreciate the longer warranties because they help protect the buying public, he says. 'Most consumers are willing to

pay extra for a product with a warranty," McNeal says.

big. Now we have five, six, eight cases a day. That's nothing abnormal urday morning, Garcia said. Six people carrying the drug fled back into Mexico, he said. ng before a magistrate Tuesne drug was found underneath Spring Break TANNING SPECIAL \$35 a month unlimited use purchase up to 2 months HE OTHER ECLIPS

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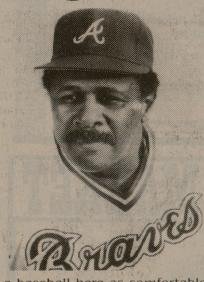
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Imagine (if you can) a baseball hero as comfortable with a symphony as with a baseball bat. Atlanta Braves hero, Willie Stargell will perform in concert with the Brazos Valley Symphony Orchestra, Thursday, February 19 in Rudder Auditorium at 8 p.m.

The MSC Opera and Performing Arts Society presents Willie Stargell narrating 'Lincoln Portrait' with the Brazos Valley Symphony Orchestra, Franz Anton Krager, Music Director and Conductor.

Stargell will narrate Aaron Copland's "Lincoln Portrait", a collection of Abraham Lincoln's papers and speeches designed to show a more personal side of man who changed American history. He will also perform "Peter and the Wolf" by Sergei Prokofiev, a delightful piece which even your children will

Stargell has performed with such noted orchestras as the National Symphony Orchestra in Washington D.C., the St. Louis Symphony Orchestra with Leonard Slatkin, the Baltimore Symphony, and the Pittsburg Symphony Orchestra with Andre Previn.

Fill your nights with the music of our own BVSO and Willie Stargell. Order your tickets for the February 19 performance at the MSC Box Office.



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