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State and Local

Aircraft kept at Easterwood

A&M uses state-owned planes

By TRENT LEOPOLD Senior Staff Writer

Aggies sometimes opt to fly to get where they're going. And when they do, they might choose to fly on one of three "Aggie" planes based at Easterwood Air-

The state owns five airplanes, three of which are based here. Texas A&M's three planes and the one at the University of Texas are Beechcraft King Airs. The other plane, based at Texas Tech, is a Piper Navajo.

Robert McCreight, chief pilot for the Texas A&M University System, says he flies two Beech-craft C-90s and one A-100 model. The older C-90s can carry the pi-lot and seven passengers while the newer A-100 holds nine pas-

sengers.
All three planes are kept in a hangar at Easterwood Airport.
McCreight says the planes are available on a priority basis for all

Many times the planes are used to travel to places where commer-cial service is limited or nonexis-

"I've flown to places where you literally had to look for the runway in the middle of some field somewhere," he says.

An A&M plane flies one hour

each way on an average trip, Mccach way on an average trip, McCreight says. The average cruising speed is 370 mph at a height of about 12,000 feet. And, while the trips are paid for out of the A&M travel budget, a flat fee of \$2.15 per statute mile is charged on each trip.

on each trip.

"It really amounts to how much the people's (those who fly in the planes) time is worth," he says. "If several departments can get together and split the cost of a flight by sending more than one person on a trip, they can actually use the planes cheaper than flying commercially." ing commercially."



Photo by TRENT LEOPOLDE are available on a priority basis for A&M employ-

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charged

One of three state-owned planes kept at Easterwood Airport prepares for takeoff. The planes

The aircraft probably spend more time in the air than they do on the ground, McCreight says.
"We take the president to Austin . . . and carry department heads to project places across the

heads to various places across the state," he says. "The regents have first priority (for use of the planes) followed by the chancellor, president and officers of various schools."

McCreight says he stays especially busy when the legislature is in session.

When the planes aren't in the air, they constantly are being checked and maintained to ensure that they are in tip-top

shape.
"About every 100 hours of flight time we have to change the turbine wheel inside the jet," Mc-Creight says. "We also do such things as greasing and checking lights every 40-50 hours."

The planes were painted Aggie maroon and white about two

"Before painting them I wanted to get some new identification numbers on the planes something to represent A&M," McCreight says. "After looking through sheets and sheets of paper to see what numbers had already been taken by other state aircraft across the country, I de-cided on the numbers 92 AM, 94 AM and 96 AM."

The University of Texas System flies a Beechcraft King Air Super 200-B.

Charles Perrone, the administrative officer in charge of scheduling UT aircraft operations, says the plane is flown only within the

Like A&M, UT uses its plane for official school business such as flying members of the marine and engineering departments to places where commercial aircraft

don't fly, Perrone says.

It costs \$350 per hour to fly on the UT plane, Perrone says. And passengers are billed the same

amount whether or not the pailed the pa

is full.

Charges on the UT plant place in the based on actual flight time rate erved only than the statute mile

The plane flies about a hours a year which, Perroness is more than most state-one aircraft.

The benefits of flying ont UT plane include the time seby those using it," he says."4 there is an advantage in beable to reach places where it mercial airlines don't fly.

Texas Tech pilot Russellor flies a 1973 twin-engine un charged Piper Navajo that he pable of a cruising speed of alor 260 mph

The flight-priority list is smit to that of A&M's and UTech's flight-billing procedure similar to those used by AB

All state agencies must file charges per flight hour with state aircraft pooling board.

Southland Corp. beset with problems

DALLAS — These are not easy times for Southland Corp., the par-ent company of 7-Eleven, inventor of the Slurpee and the 30-second checkout.

The world's largest operator of convenience stores has been beset with legal, economic and image problems, but company chairman John P. Thompson says calmly it isn't "the end of the world."

A five-year federal bribery probe in New York led to a tax fraud conviction for Southland, a proxy fraud conviction for one of its top officers and a guilty plea to bribe conspiracy by another Southland official who

Then Southland's 2-year-old gas refining business, Citgo Petroleum Corp., suffered large losses, forcing big layoffs last year. More Citgo losses in the first quarter this year threatened the parent company's fi-

nancial picture.

The volatile refinery business made a turnaround and Citgo turned profitable in the second quarter, boosting Southland earnings to a record \$88.7 million.

But at the same time, the 7-Eleven

retail division was hard hit by increasingly tough competition and a continued attack from right-wing religious goups who picket the stores for selling adult magazines.

Thompson, however, remains op-

ues to pursue new merchandizing techniques.

He says Southland previously has had "tough years economically going "Obviously, the last two to three

years have been difficult ones," he Of the tax fraud and bribery case.

Thompson said he was personally hurt to learn that former Southland official Eugene DeFalco had arranged a bribe scheme involving state tax officials in New York.

But he continues to argue the in-ocence of Clark J. Matthews II, the company's chief financial officer who is appealing his conviction on proxy fraud.

The Southland chairman said that even if Matthews does serve his two-month prison sentence, "I look forward to him returning to Southland

as quickly as he can."
Thompson doesn't brood about

"We've got a fine company, and certainly over the years have been involved in outside activities — charitable activities, the Olympics, which offset the negative with the positive,'

For years the company has sponsored the Jerry Lewis Muscular Dystrophy Association Telethon and the March of Dimes' March Against Birth Defects. It also sponsored the 1984 Summer Olympics

der attack earlier this month by the Rev. Jerry Falwell and several thouanti-pornography protestors who gathered across the street from

Southland headquarters.

The groups have launched campaigns targeting Southland for sellng three adult magazines.

'I think it's a free country, and they're free to believe whatever they want," Thompson said.

Marketing vice president Frank McKeown said research indicates "the vast majority (of customers) agree with our policy," which has the magazines displayed behind the

counter with false fronts. But 7-Eleven sales are being hurt this year by other factors, Thompson said, including tougher competition and many price promotions of 7-Eleven merchandise.

"7-Eleven is not going to have a

great year," he said. Company profits this year will probably come from the cyclical gas refining segment, which Thompson joked can't accurately be predicted for more than six weeks at a time

Despite such trials, Southland seems regarded by most analysts as the leader in the industry. They do not project failure.

They're so far ahead of everyone else and probably the best run com-pany in that business," said Fred Wintzer of Alex Brown & Sons in

"I think there's no limit to can go into those stores," W

The range of food offering

mushroomed from the sliced

gna and bread that Thomp calls workers buying for their at the early day stores. "What we're really be more and more as years go

source of near-premise am premise consumables," said

Armed with a new food st staff, Southland is testing sala in four markets along w tables: the company's finely marketing data shows its cu are getting older and more

Such items as hot dogs and are sold in 5,500 stores. Fresh wiches are offered in 3,000, h while sales of most standard items have dropped about cent over the past decade. But food is not the only se

to reach for variety.

Videotape cassettes are rent in 1,500 stores, and automated machines offer cash in nearly stores. Gasoline debit cards, ticket sales and the direct on merchandise by computer are ing tested around the country, eown said.



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