

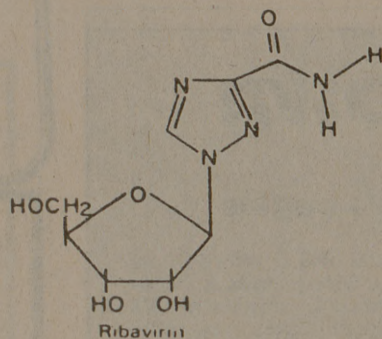
## FLU TREATMENT IS HERE

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Dr. John Quarles  
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## Business executive says retailing is challenging

By MARY ANN HARVEY  
Reporter

Though retailing is not a soft job, benefits can be gained if you enjoy what you're doing, Donald G. Soderquist, executive vice president of administration and distribution for Wal-Mart Stores Inc., said Monday.

Soderquist's lecture opened the Retailing Career Fair Symposium sponsored by the Center for Retailing Studies.

Soderquist said it is important for students to get involved in something they like, something they're interested in.

"A lot of people go into retailing for invalid reasons," Soderquist said. "If you're planning on going into retailing, you must ask yourself why you've chosen that field."

He said one person out of every eight is employed in the field of retailing.

Many factors are involved which lead students to a field in retailing, Soderquist said. Students must ex-

amine their abilities, skills and interests to see if they match a retailer's requirements, he said.

Values also are important in making a judgement about a career field, Soderquist said. Different values and standards will influence the area a person gets involved in, he said.

Another area which Soderquist recommends examining is one's idea of success. Many people are caught up in the idea of success meaning promotions and big dollars, he said.

"Don't use the world's guide of success as your guide," Soderquist said. "Ask yourself what success means to you."

Soderquist discussed the pros and cons of retailing.

"Merchandising is fun," he said. "It is an area where you can express yourself and use your imagination to do things that have not been done before. There is also opportunity to make errors in the decision-making process. It's great to be in a field where you can make errors and it doesn't blow you out."

"Retailing is a great challenge. You're always dealing with change and goals are set high because you're constantly trying to be better than yesterday."

The negative points, however, include long hours, hard work and a lot of paperwork, Soderquist said.

"If these things are really concerns to you and bother you, you need to re-examine your decision to go into retailing," he said.

Retailing is a people-oriented business and, Soderquist said, if you're a solo player you're not going to be successful.

"Now's a good time to get into retailing," he said, "and in recent years, women are having a greater and greater opportunity in the field."

Texas A&M is becoming one of the outstanding schools in the nation as far as preparing students for the field of retailing, Soderquist said.

"You're very fortunate at Texas A&M to be involved in the program developed here," he said.

## Senate votes to extend prescription law

Associated Press

AUSTIN — The Senate voted Monday to re-enact a war-on-drugs bill that would extend a 1981 law due to expire early next year.

Sen. Ray Farabee, D-Wichita Falls, said a 1981 law to stem forgeries of prescriptions for drugs such as

Quaaludes and amphetamines had been "a very effective deterrent."

The law requires the use of special triplicate prescription blanks issued by the Department of Public Safety. One copy is kept by the doctor, one by the pharmacy and the other goes to the DPS.

In the first year of the program, according to written background material, pharmacies showed a 40 percent decrease in prescriptions for drugs "with a valid medical excuse but a high potential for abuse-addiction." Prescriptions fell an additional 13 percent the second year.

MSC TRAVEL PRESENTS

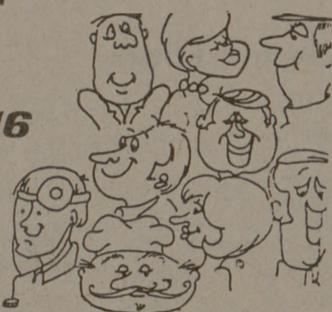
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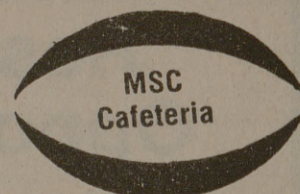
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Mexican Fiesta Dinner Two Cheese and Onion Enchiladas w/ Chili Mexican Rice Patio Style Pinto Beans Tostadas Coffee or Tea One Corn Bread and Butter

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Chicken Fried Steak w/Cream Gravy Whipped Potatoes and Choice of one other Vegetable Roll or Corn Bread and Butter Coffee or Tea



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