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Marketing success found in industry

DANCE INSTRUCTORS

Society

Auditions for ballet and tap

at 7 p.m. in 268 E. Kyle

Tuesday, Jan. 24,

NEEDED

United Press International KANSAS CITY, Mo. — Livestock producers and marketers must have sharp minds and sharp management skills to be successful today, said the 1984 president at the meeting Sunday of the Livestock Marketing Association.

Today's livestock producer, "whether he's running 50,000 head of cattle or 500 head, has little, if any, room for errors, poor judgement or sloppy management," said president Earl Britton, a Montana marketer.

'These times won't let him get away with it. To be successful today, a producer has to have a meeting. sharp pencil — and a sharp mind and management skills,"

teachers will be:

For information call:

Britton, in speaking to the members of the association, said the success of a marketing business is built on service to its customers. Marketers "must never lose sight of some fundamentals that go beyond the hardware, the software or the electronic wizardry that might appear," he

LMA, which is based in Kansas City, represents about 1,200 marketing businesses of all types in the U.S. and Canada.

The association's four other elected officers and 20 directors were also installed at the

George E. Light III of Lytle, Texas is the new second vice president for the association.

Vicki 260-5808

Rebeca 845-2665

Teachers' protests scare U.S. tourists

United Press International

JUAREZ, Mexico - American tourists, frightened away by the threat of violence and the fear that international bridges would be blocked, slowly began returning to downtown shops and stores Sunday, but protesting members of a left-wing teachers union said more demonstrations are planned.

All three bridges connecting Juarez, Mexico with El Paso were open Sunday, following Satur-day's disturbance which blocked traffic and closed at least one international bridge.

Merchants said their sales were below normal and would continue to be down until the teacher problem is completely

A teacher representative said new demonstrations may be formed by Tuesday or Wednesday, depending on negotiations with representatives of the federal Secretariat of Education.

Protesters, estimated by police at 5,000, marched through downtown streets Saturday and blocked traffic at an intersection eight blocks south of the internaonal bridge connecting the Beltran said. "We are not happy

"We'll do it again," said Juan ism. We want certain people.
Beltran, teacher. "We are fight-fired for corrupt practices."

Albert Posada of Posada

Albert Posada of Crafts care how much money the mer- Curiosidades, an arts and crafts

chants lose from American tour- shop in the downtown tours ists. The merchants have been making money off Mexico's economic crisis, anyway.

The Saturday demonstration, organized to support 28 teachers who were fired four months ago, was aimed at disrupting commerce between the two cities as a means of attracting the attention of education officials in Mexico City and not to hurt the United States, Beltran said.

Dr. Cesar Gonzalez of the Secretariat of Public Education, Mexico City, spent the entire weekend in Juarez in talks with members of the "Fuezas Demo-craticas del Magisterio," Democratic Forces of the Magisterium, a union of about 500 teachers who were demanding the reinstatement of teachers fired in January in a dispute over corruption in the school system.

The government offered to reinstate the 28 teachers, with four months back pay, but re-fused to take action on the teachers' request to dismiss education personnel responsible for selling education degrees and

"We've made a little progress," downtown sections of both cities. with the negotiations. We want

national bridges kept tourist from the city.

'Juarez looks like a ghost town," he said. "Yesterday we were talking to ourselves becau there were no Americans. Toda

is just a little better. An order from the Fort Bis commanding general, Maj. Gen James Maloney, placing Juan off limits to American militar personnel for the weekend, as hurt trade, Posada said.

Some 400 teachers marched the demonstration. Ranks we swelled by members of the Con ite de la Defensa Popular, Committee of the People's D fense, a Marxist-leaning group squatter colonists who join an government protest demons tions on a regular basis. Also ticipating were students of Hermanos Escobar Agricultur College.

Although originally announced as a blockade of the bridges, the demonstrato opted to block a major inters tion, instead. Several hundred helmeted anti-riot police and so diers blocked the internation bridge leading into El Paso another bridge to the east of city remained open.

There were no arrests. Pole scuffled with a school photographer who refused to identify himself, but there were no oth

French photo machines to compete with prints

Frenchman is out to capture the U.S. minilab photo printing market and is going about it with a determination that may well worry his competitors.

Serge Crasnianski's Kis Photo machines are aimed at the Mom installed about 1,200 minilabs in Serge Crasnianski's Kis Photo and Pop corner stores with limited space and investment

Completely automated, they take up about 25 square feet of space, can be operated by one person with no previous experience, and can print a roll of film in about 40 minutes.

Crasnianski will sell you the machine for \$32,900, with installation another \$1,000 to \$1,500, and help you finance the

TAMU PRE-LAW SOCIETY

1st Meeting

Wednesday, January 25

7:00 pm

601 Rudder

speaker

Dean T.J. Gibson

of the University of Texas Law School

·Will also discuss semester activities and take Aggieland

S.A. that has parlayed high tech-NEW YORK - A young nology, miniaturization and automation into a billion-dollar, multinational company that manufactures everything from key-making to shoe repair machines around the world.

> this country as of last Dec. 1, and is aiming at 5,700 this year.

Crasnianski is going head-tohead with Japanese manufac-turers with similar quickdeveloping machines. But the early victims of the battle appear to be older U.S. companies with centralized development.

"I created this company 20 years ago," he told UPI on a recent trip to New York. "It all started with keys. I designed the first automatic key machine. We At 41, Crasnianski is the first automatic key machine. We founder and sole owner of Kis now make 2 million keys a day.

"The best point of Kis is th research," he explained, sear ching occasionally for the right word in English. "We have 50 people in research. We spend to 20 percent of our income research.

Crasnianski said the photo graphic paper for the minila comes in preloaded paper a settes that can be changed in seconds. He says his machine smaller, less expensive a easier to operate than the Japanese models.
"The Kis machine takes ve

little electricity, very little water because we have made use of completely new technology,"

"It only takes four rolls of file a day to break even. The paper and chemicals cost around cents a print. Everything else's

"With Kis machines it is a automatic. It analyzes the negmachines will develop 60 w tives automatically. They rolls a day and v the capacity in March.

Our machines can take all sit film including disc, which standard instead of a special op tion as on our competito machines.

"We have maintenance per pone ple in the field. Our product highly serviced. We don't have any trouble with spare parts "We have five big centers" selves the U.S.

the U.S. — in New York, Chio go, Dallas, Atlanta and langeles. Five big warehous full of paper and chemicals spare parts."

The minilabs are manuatured in New Bruswick, N. ""I'm now working on a continuous spare parts."

'I'm now working on ac machine," he added with a "How would you like a d that is fresh, instant, and wincredible quality?"

SQ



Society

General meeting to announce spring semester dance class schedules.

THURSDAY, JAN. 26

7 p.m. 268 E. Kyle

New Members are welcome!

Attention Mexican - American Aggies

You have your own organization here at A&M. Mexican - American students represent a small but growing number of the student body in Aggieland. We're proud of our history and very proud of the future we are building for ourselves. If you are interested in learning more about and promoting your culture, and in understanding some of the social concerns facing the Mexican-American community, then find out about MSC CAMAC. We can't work without you. P.S .--We also have great parties!!

MSC Committee for Awareness of Mexican - American Culture

1st Meeting - Monday, Jan. 23 7-8:30 704 Rudder

MSC Discovery Day - Wednesday, Jan. 25 MSC 10-2

Party!! - Friday, Jan. 27