

Teachers pushing education spending

United Press International
AUSTIN — The Texas Federation of Teachers Monday announced a legislative package that would raise teachers' salaries 40 percent over the next two years and increase total state spending on education by 65 percent.

The group proposed increasing the state oil and gas severance tax almost threefold to 12.5 percent to finance the recommendations.

John Cole, president of the 15,000-member organization, said the total cost of the program would be \$12.5 billion in state money, compared to the \$9.3 billion recommended by the Legislative Budget Board.

The group's proposal would represent a \$5 billion increase in spending over the next two years.

The proposal recommends a 54.7 percent increase in spending for textbooks and asks that \$51 million be earmarked for developing more modern teaching materials.

The group also proposes that

a building improvement fund for poor school districts be endowed with \$1.8 billion and asks that equalization and compensatory aid to poor districts be increased by 100 percent.

Cole said if the program were fully adopted, it would move Texas from 39th to 10th in the nation in per-pupil spending on education.

The 40 percent increase in teacher salaries compares with a 24 percent hike urged by Gov. Mark White in his message to the Legislature last week.

But Cole said he believes White will give his full support to the plan.

"We are very encouraged that education remains Governor White's top priority," Cole said. Rep. Eddie Cavazos, D-Corpus Christi, joined Cole at a news conference to announce the funding proposal and predicted the public and the Legislature would accept the package.

"What's important to consider here is this does not just apply to teachers' salaries," Cavazos said. "It addresses the full scope

of education."

Under the proposal, the current 4.6 percent severance tax on oil and gas would be increased to 12.5 percent, generating \$5.7 billion in new revenue over the next two years, Cole said.

The new money would allow funding of all the federation's proposals and still leave more than \$723 million for other purposes.

"I imagine there will be some opposition out there, primarily from the oil and gas industry," Cavazos said. "But everyone campaigned on making education a priority and the accountability has to be this session."

Cole noted that the Louisiana severance tax on oil and gas is 12.5 percent and predicted opposition from the oil and gas industry to the tax increase could be overcome.

"What they have is a few people with a lot of money," he said. "What we have is more people with a little money. But if we mobilize them, we can win."

Braniff's PSA link approved

United Press International
FORT WORTH — Federal bankruptcy judge John Flowers approved a proposed joint venture between bankrupt Braniff International and California-based Pacific Southwest Airlines Monday.

Under the proposal, PSA would lease aircraft and other equipment from Braniff and

hire up to 1,500 laid-off Braniff employees to operate a new division. Flowers said the arrangement was the best deal possible for idle Braniff employees and unpaid creditors.

"I am convinced this is the best that can be achieved under the circumstances," Flowers said.

He also ruled that he has au-

thority to assign landing held by Braniff to PSA's new operation.

The Federal Aviation Administration had earlier said the sole authority over the Flowers contended the could be assigned to another "successor" and Flowers PSA as a successor under regulation.

Bad air may cut funding

United Press International
WASHINGTON — Six Texas counties are not complying with federal Environmental Protection Agency clean air standards, according to a list released Monday.

The list included areas across the country that showed high concentrations of ozone, carbon monoxide and particulate matter, and puts local governments on notice they face loss of federal funding for highway and construction projects.

The list included Dallas and Tarrant counties for ozone, parts of Cameron County, Houston and Corpus Christi for particulates, and El Paso County for ozone, particulates and carbon monoxide.

The agency has authority to impose the funding sanctions on any area that was not in compliance with air quality regulations by a deadline last Dec. 31, EPA Assistant Administrator Kathleen Barnett said.

After a 45-day period for comments by state and other interested organizations, the EPA will publish a final list for counties that have failed to meet requirements of the law.

At that time, "A construction moratorium automatically goes into effect on all major sources of the (air) pollutant in question," Bennett said.

Bondsmen trickery charged

United Press International
DALLAS — A now defunct bail bonding firm used the promise of inherited riches to lure at least one bond jumper all the way from Florida to his arrest in Dallas.

Unemployed construction worker Frank Faust, 26, admitted he skipped a \$200 bond for a drunk driving charge, but said the tactics of the bondsmen, Lawyers Bail Bond Service, were unfair.

"I was in shock. It was a setup," Faust said in a jail interview. "I can't believe that somebody could put a man's hopes up to high only to bring him so low."

Faust said he was unemployed and could not raise the money to money to pay off his debt to the bondsmen.

Faust said he was living in Fort Lauderdale, Fla., when he received a letter from Holmes and Associates, Inc., a London-based heir locator company. On calling the number given in the letter, Faust said he was told he could expect "at least \$150,000."

Faust made the trip to Dallas on \$500 in borrowed money, only to be arrested by sheriff's deputies at the address listed in the letter.

That address was occupied by the offices of lawyers Don Izak and Joe Gregory, both part owners of Lawyers Bail Bond Service, whose license was revoked last November for bond forfeitures.

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The BUSINESS

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Business Analysis New Major Wave of the Future

by Michael Larkin

According to reports and projections from the United States Department of Commerce, occupations directly related to computers will be among the leading careers in future job markets.

The establishment in spring 1982 of the business analysis major among the College of Business Administration's undergraduate degree programs is helping more students to become prepared for this rapidly growing career field. The outlook is bright for students with interests in the areas of business computer programming and systems applications.

But the still new BANA major is more than a business computer field. It also offers opportunities in business statistical methods, operations management and physical distribution management.

Although the Business Analysis Department has been around for many years and has offered master's and doctoral degrees since 1969, the new undergraduate degree plan (BBA) was not formally approved until April 1982. BANA courses have been available for students throughout the years as "support courses" for other business disciplines. However, now that the BANA major curriculum has been approved, students can get an undergraduate degree in the field, says Dr. John J. Dinkel, Head of the Department of Business Analysis and Research.

Dinkel also says that job opportunities are good for BANA majors.

"Reports from placement offices of major universities typically show the salary outlooks for computer and quantitatively oriented graduates to be among the highest of all graduates," he commented.

The BANA program offers four areas, or elective tracks, that help students specialize in the area they wish.

The four tracks are: Management Information Systems, Production/Operations Management, Management Science, and Physical Distribution Management. Each of these involve the use of computers, with the various concentrations and utilizations applicable.

All of these types of specializations are currently being recruited by government, and large and small businesses.

Dinkel says that although the recession has slowed recruitment of business majors, there are still plenty of good opportunities. Only two out of 100 companies have not come to this campus to recruit this year, Dinkel says.

He says that there are basically three types of companies that seek BANA majors: major oil companies that have large computers,

accounting firms and other organizations that run large information processing shops.

Dinkel says that in the 1982 fall semester there were 47 BANA majors. Spring pre-registration shows an additional 100 students entering the field.

Some 200 students were expected to be enrolled in the department by 1986, but the department has already come close to meeting that goal.



Charles Beall announced the gift to the Finance Department at the Reception held last fall at the Briarcrest Country Club. A reason cited for the selection of A&M as the recipient were the outstanding graduates.

Texas Commerce Bank Donates \$100,000 to Finance Department

A \$100,000 gift to the College of Business Administration Department of Finance at Texas A&M University was announced recently by Charles C. Beall, President of Texas Commerce Bank-Houston. Beall made the announcement at a reception hosted by the Texas Commerce Bancshares Corporation at the Briarcrest Country Club during the Fall 1982 semester.

Other Texas Commerce executives who also spoke to the group of faculty and students were Marc Shapiro, Vice Chairman and Chief Financial Officer, and John Townley, Vice Chairman-Energy.

The gift will go to the Department of Finance Development Fund, which supports the research and teaching activities of the department.

"This gift is very valuable in terms of our ability to attract quality professors to Texas A&M," said Dr. S. Kerry Cooper, Professor of

Students Study Abroad with CBA

by Carole Craft

The College of Business Administration, in cooperation with the Texas A&M University Study Abroad Office, will be sponsoring several study abroad trips in the summer of 1983. The trips will be taught by Texas A&M faculty and will follow the same procedures and calendar as a regular on-campus summer course, but with the added advantage of offering students the chance to see a little of Europe at the same time.

Three trips are planned for the first session of the summer. Stu-

dents in Marketing 485 (Problems in Marketing) and Marketing 401 (International Marketing) will take simultaneous tours of Europe May 14-June 10 under the direction of Dr. Charles S. Madden and Dr. William M. Pride. These tours will take students through Belgium, Germany, France, Switzerland and Italy. Eighteen business organizations will be visited, including the Porsche factory in Stuttgart, the DuPont plant in Geneva, and the Societe des Bains de Mer in Monte Carlo.

"We have planned some special sightseeing trips for our free time, including a harbor cruise on the Riviera, a gondola ride in Chamonix (the French Alps), and a side trip to Bruges, Belgium (the center of the lace industry)," said Dr. Madden. "We will probably visit the Vatican while we're in Rome, and we have tentative plans for some other stops, too."

Management 424 (Organizational Theory) students will take a trip to Italy. This tour will be under the direction of Dr. George H. Rice. Students will be based at La Poggerina, a monastery and school located outside Florence, where they will stay and attend classes. Field trips to Rome, Pompeii, Venice, and the Dolomites (the Italian Alps) are scheduled. Students will also visit local Italian businesses.

Three trips are proposed for the second summer session, July 7-August 12. Dr. Arvind Mahajan will take Finance 445 (Funding International Business) students on

a trip to England. Another trip to England is planned for Finance 475 (Real Estate Investment) students and will be under the direction of Dr. Wayne E. Etter. Students on both trips will be staying at the Imperial College in London, and will also attend class there.

Field trips for the finance group will include visits to the Bank of England, foreign investment groups, foreign banks with branches in London, the London stock exchange and the gold exchange. The real estate class will also visit real estate developments in and near London and meet with groups interested in investing in U.S. real estate.

"Students may actually put in a few more classroom hours while in England than if they were in a regular summer school course," Dr. Etter said. "We'll have class Monday-Wednesday, Thursdays are reserved for field trips, and Friday-Sunday is set aside for sightseeing."

A trip to Scotland, Ireland and England is proposed for Management 466 (Management Policy) students and will be under the direction of Dr. Howard E. Chamberlain. Students will be staying about a week in Dublin, four weeks in Scotland, and about a week in London. The University of Stirling in Scotland will be their base for much of the trip. Details on specific companies that will be visited are being firmed up now. The cost of this trip and that of Dr. Rice's (Mgmt. 424) will be approximately \$2700.

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