

Reasoning behind negative campaigns

by Arnold Sawislak

United Press International WASHINGTON — There is a story, unsupported by anything but its persistence as political folklore, that Lyndon Johnson, then senator, once instructed an aide to issue a press release accusing Johnson's opponent of a perverted sex practice.

According to the story, the horrified aide said: "But Senator, we haven't got any evidence that he does those kinds of things."

And, according to the story, LBJ grinned as wide as Texas and replied: "I know it. I just want to hear him deny it.

That story stays alive in part because it illustrates an extreme of "attack" or "negative" campaigning. The tactic is familiar and simple — attack your opponent and his record early and often. Keep him on the defensive throughout the campaign.

Those who use negative campaigning, and at some time nearly every politician has, always say it is necessary to inform the voters how bad a person or public official their opponent is. Those who are at the receiving end call it mudslinging, character assassination and distortion.

Negative campaigning certainly is not new to American politics. It probably began during the second term of George Washington, when the once-revered father of his country was suddenly was being called by his critics a "tyrant and dictator" and accused of having 'debauched" the nation.

Historian Stefan Lorant suggests it might have been that kind of rhetoric, rather than loftier motives of desiring to limit presidential tenure, that persuaded Washington to return to Mount Vernon after eight years.

In any case, negative campaigning almost

The Battalion

USPS 045 360

Member of Texas Press Association outhwest Journalism Conference

Assistant Gry Sports Editor Frank L. Christice Entertainment Editor Nancy Floeck Assistant Entertainment Editor Colette Hutchings

Managing Editor

Associate Editor.

News Editors

Staff Writers ...

Assistant City Editor

always has been with us. In 1980, with the so-called "independent" political action committees in full flower, it was credited with replacing a number of liberal Democratic senators, including George McGovern, Birch Bayh, Frank Church and John Culver, by

New Right conservatives.

Now comes V. Lance Tarrance, a political consultant and pollster of good reputation, with the word that negative campaigning is "most likely on the upswing in the United States" and offering some suggestions to candidates who intend to employ it.

First, says Tarrance in a study for the conservative Free Congress Research and Education Foundation, negative campaigning need not be based on personal attacks

"It can be rational and information-iented," Tarrance said. "Voters today tend to be repulsed by anti-intellectual negatives, but attracted toward information-gathering types of television advertisements or those which tend to point out sharp differences between the candidates.

Other tips: Negative appeals work best early in the campaign period; negative campaigning works best against incumbents; last-minute attacks should be used only as a last resort to save a losing candidate; and it may be best for challengers to avoid negative cam-

paigning themselves, letting "third party" or independent partisans do the heavy work.

Tarrance thus provides a clear blueprint for any candidate who wants to go out and beat the stuffing out of an opponent with negative campaigning. What may be interesting to watch is whether some of the people who lost in 1980 to candidates using the Tarrance formula will in turn adopt the same tac-

My dear friend, thank you

I finally stopped to pay attention to somebody last night — after they almost had to physically jerk my head around to make me listen. But that little event probably will make me feel extremely good

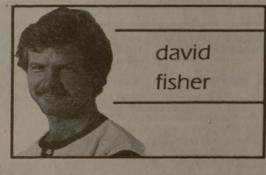
for a long time.

I was talking to a friend and listening with my ears but not my head. Only after she was beginning to get mad at me did I finally hear what she was saying. She basically was saying she was my friend and she cared.

Now it may seem self-centered to want everybody on campus to know somebody cares about me - you may not give a damn, but I do. Because I remember a few times when I haven't listened - resulting in someone being pushed away from me. All because I didn't pay atten-

This made me stop and think of all the people I have had the good fortune to know. It made me realize friends are the single, most valuable asset a person can

Friends can come in any shape or fashion. Now I don't mean your casual everyday drinking buddy or passing ac-



quaintance. I mean people who honestly care about you and what happens to you. These are the kind of people who straighten you out when they think you're wrong about something. God for-bid anyone should ever say: "Shut up and listen for a change." But these friends do

And they turn around and say to call them when you need someone to talk to. And it doesn't come out as a statement

tion that makes you realize the

But maybe something frie is be there when you need the be to bend their ear about son small as a romantic problem thing as serious as the death one. Frequently, all they do that all-important commod

talked about — listening.

Who knows, maybe it ought
requirement — "Must have That's obviously stretching the what, but most people proba if they have bonifide friends. necessarily make me a better because I have a friend, but in me feel good about me. enough.

So if you have anyone tellilisten, then you know to wa think the people I'm referring who they are, but just in case said it lately -thanks.

So take a little bit of har advice. Learn who your friend hold on tight. They could be important discovery you ever



etters: Student questions tradition and

Editor:

I was deeply disturbed by the letter appearing in the Sept. 7 issue that criticized students who didn't follow traditions in last weekend's game. The letter closed "if you don't like the way things are then leave.'

I came to Texas A&M to pursue a graduate degree. I came largely because one professor recruited me. I came because I was convinced Texas A&M was a quality university where I could get the kind of education I desired.

I did not come here just to follow some asinine childish traditions. To expect people to stand up in the hot sun without a hat to protect themselves is an invitation to heatstroke or something worse. In the third quarter, I saw paramedics helping a student who had collapsed.

There is nothing wrong with tradition in itself. But when it flies in the face of reason (and good health), it ought to be changed. An insistance upon these kind of traditions will turn people away from coming to Texas A&M, not bring them here. As a student at this University, I want it to continue to be a quality university. To do this, some things are going to have to change. In contrast to the "love it or leave it" philosophy, I would suggest Texas A&M: Help it change or watch it

I have been a football fan for a long time. I have spent a lot of time and money going to games because I enjoy watching football. However it is apparent it is impossible to peaceably enjoy watching a game on a student ticket because that would interfere with keeping up with all the foolish traditions.

> William Jordan Graduate student

Bootline rules

In response to the article on bootline rules at the football games, we feel that this ring check is unfair. Our point is, some seniors cannot afford their senior ring right away and vet they are very spirited in the Aggie traditions.

We understand the problem of seeking out only the seniors to participate in this long-awaited privilege because we look forward to the privileges which our senior year will hold for each of us.

In essence, what this ring check is

Ags" rather than letting a few "Ba cle, p get by. Surely, there must be at system of making sure bootlineh of Co

Carolyn Harw Debbie Da Dynise McDan T

Berry's World



"Young man, smoking IN MY OFFICE will be PARTICULARLY hazardous to your health.

Jennifer Carr, Susan Dittman, Beverly Hamilton, John Lopez, Robert McGlohon Hope E. Paasch, Bill Robinson, Dana Smelser, Joe Tindel, John Wagner, Rebeca Zimmermann Elaine Engstrom Scott McCullar Pam Starasinic S. David Fisher, Octavio Garcia, Jane Hollingsworth, Janet Joyce, John Ryan, Colin Valentine

ors.......... Rachel Bostwick, Cathy Capps, Daniel Puckett, Jan Werner, Todd Woodard

Denise Richter
... Bernie Fette

..... Gary Barker Frank L. Christlieb

. Jennifer Carr, Susan

Copy editor Cartoonist. Graphic Artist. Photographers

Editorial Policy

The Battalion is a non-profit, self-supporting newspaper operated as a community service to Texas A&M University and Bryan-College Station. Opinions ex-

pressed in The Battalion are those of the editor or the

pressed in The Battalion are those of the editor or the author, and do not necessarily represent the opinions of Texas A&M University administrators or faculty members, or of the Board of Regents.

The Battalion also serves as a laboratory newspaper for students in reporting, editing and photography classes within the Department of Communications.

Questions or comments concerning any editorial matter should be directed to the editor.

Letters Policy

Letters to the Editor should not exceed 300 words in length, and are subject to being cut if they are longer. The editorial staff reserves the right to edit letters for style and length, but will make every effort to maintain the author's intent. Each letter must also be signed and

show the address and phone number of the writer. Columns and guest editorials are also welcome, and are not subject to the same length constraints as letters. Address all inquiries and correspondence to: Editor, The Battalion, 216 Reed McDonald, Texas A&M University, College Station, TX 77843, or phone (713) 845-2611.

The Battalion is published daily during Texas A&M's fall and spring semesters, except for holiday and examination periods. Mail subscriptions are \$16.75 per semester, \$33.25 per school year and \$35 per full year. Advertising rates furnished on request.

Our address: The Battalion, 216 Reed McDonald Building, Texas A&M University, College Station, TX 77843.

United Press International is entitled exclusively to the use for reproduction of all news dispatches credited to it. Rights of reproduction of all other matter herein reserved.

Second class postage paid at College Station, TX 77843.