

Official says grain supply low; Polish crisis goes on

United Press International
WARSAW — Authorities warned Tuesday of spring grain shortages and church officials said Pope John Paul II may cancel a planned trip to his native land in the latest signs the Polish crisis has not eased.

In an admission that martial law has not ended short-

tages that characterized Poland's economic crisis before the Dec. 13 military crackdown, Agriculture Minister Jerzy Wojteck said the nation already is eating into its grain reserves.

Less than half the 3.6 million tons of grain expected from Polish farmers has come

to market and the government is trying to arrange for more imports, Wojteck said in a statement broadcast on Warsaw Radio.

The imports would presumably come from the Soviet Union, which faces its own grain shortage, or other East European allies.

National franchise may be next in used car business

United Press International
NEW YORK — With new car prices averaging almost \$10,000, there's a great demand for well-kept used cars, says a Santa Ana, Calif., man who is launching a national program to franchise used car dealers and upgrade their public image.

Jim Cummings and his part-

ner, Art Bartlett, created and built the Century 21 nationally franchised real estate brokerage operation. Their new venture, Triex, is based on the idea that nowadays a quality used car is a big enough deal to be listed and sold the same as a house.

Cummings said Triex will open this spring with 40 franch-

ised dealers in the greater Los Angeles area and expand in Texas, Illinois and Ohio later in the year. He expects to go countrywide in 1983.

He said last year's used car sales in the United States exceeded 10 million vehicles.

For several years now, he said, new car dealers have been

urging their customers to try to sell the old car themselves instead of trading it in on the new car. The new car dealer doesn't want to tie up money, on which he must pay high interest, on the trade-in car if he can avoid it.

Sixty percent of the used cars sold in this country are not trade-ins, Cummings said.

"I think people who sell their cars themselves, whether or not they are buying a new car at the same time, ought to be able to get as much for them as a dealer will offer on a trade-in," he said. "But this is not the case. Trade-in prices still are somewhat higher on the average. By setting up a network of 3,000 to 5,000 quality franchised used car dealers across the country in the next five years we will close that gap."

He said the person who has a car to sell but doesn't want to buy another always has been at a marked disadvantage in the United States but that should not be the case any longer in view of the current national shortage of good used cars.

Cummings said Triex is selling franchises for \$10,000 to "the cream" of the nation's new and used car dealers who have their own used car lots. There are about 26,000 of these.

What Triex is selling is a national image created by advertising and certain marketing aids. The franchised dealers will provide their own facilities and working capital and obtain warranty and consumer sales financing and servicing facilities from regular channel third parties.

These franchised used-car sellers will take other used cars as trade-ins just as is done now.

Next to the Triex national image, Cummings said, the big advantage of the franchise to the dealer is that people will be inclined to place their cars with him for sale on commission and he will not have to tie up money buying cars at used car auctions in order to maintain sufficient stock to attract customers.

Cummings expects new car dealers to purchase his franchises for the same reasons as used car dealers and because the National Association of Automobile Dealers has calculated that, in 1981, the average new car dealer was dependent on used cars for nearly two-thirds of his gross profit.

For the individual selling his car, Cummings said, the big advantages of the Triex plan will be 24-hour-a-day display on a lighted lot, not having to worry about people calling at his home and no personal advertising expense or selling effort.

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GAL. **99¢**

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6 CT. PKG. **79¢**

COUNTRY OVEN ANGEL FOOD **Cakes** 12 OZ. PKG. **\$1.39**

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KROGER ORANGE **Breakfast Drink** 24 OZ. JAR **\$1.99**

KROGER INSTANT **Coffee** 2 OZ. JAR **99¢**

KROGER GRAPE **Jelly** 48 OZ. JAR **\$1.89**

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KROGER **FRENCH FRIED POTATOES**
5 LB. BAG **\$2.29**

HORMEL **Corn Dogs** 11 OZ. PKG. **99¢**

KROGER **Donuts** 14 OZ. PKG. **89¢**

EL CHARRITO **Burritos** 3 PKGS. **\$1**

KROGER **Apple Juice** 16 OZ. **89¢**

KROGER **Green Peas** 40 OZ. PKG. **\$1.79**

KROGER CUT **Corn** 40 OZ. PKG. **\$1.79**

KROGER MIXED **Vegetables** 40 OZ. PKG. **\$1.79**

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12 OZ. CAN **79¢**

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DOZ. **95¢**

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49 OZ. BOX **\$1.79**

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1 LB. CAN **\$1.89**

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COST CUTTER PAPER TOWELS JUMBO ROLL 43¢	COST CUTTER STRAWBERRY PRESERVES 32 OZ. JAR \$1.39	COST CUTTER MAC. & CHEESE 7 1/2 OZ. BOX 23¢
COST CUTTER SALAD DRESSING 32 OZ. JAR 79¢	COST CUTTER TEA BAGS 100 CT. PKG. \$1.59	COST CUTTER SLICED YELLOW CLING PEACHES 24 OZ. CAN 66¢
COST CUTTER SWEET PEAS 16 OZ. CAN 33¢	COST CUTTER GRAPE JELLY 32 OZ. JAR 97¢	COST CUTTER CUT GREEN BEANS 16 OZ. CAN 35¢

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LARGE MEATY **EGG PLANT**
2 FOR **\$1**

WASHINGTON STATE **DELICIOUS APPLES**
6 FOR **\$1**

TEXAS SUGAR SWEET **GRAPE-FRUIT**
5 FOR **\$1**

RED RIPE **Watermelon** LB. **25¢**

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LB. **49¢**

IDAHO **POTATOES**
8 LB. BAG **\$2.29** 5 LB. BAG **\$1.79**

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Civil War storehouse discovered

United Press International
WILMINGTON, Calif. — A 120-year-old adobe structure used as an ammunition supply station for the Union Army during the Civil War has been discovered inside a wooden building being demolished.

The 1862 structure is one of the few Civil War buildings in existence and was discovered during the weekend by two brothers exploring the condemned wooden building being torn down by a demolition crew.

Police Officer Rod Bensen said the men thought the adobe structure was an old jail and contacted authorities Monday.

Demolition of the wooden building was halted and a retired archaeologist from UCLA was called to examine the find, Bensen said.

"It sounds extremely exciting and extremely important," said Roberta Greenwood of the California Archaeology Society.

"It seems to be a powder magazine that is associated with a drum barracks and has been declared a state historical landmark. The barracks was the central supply station for the Union Army during 1862-68."

Now You Know

United Press International
Bulgarians consume more sugar than anyone else in the world — an average daily diet of 6.26 ounces.