

HELP WANTED
Position for full-time receptionist. Apply in person at THAT PLACE II in Culpepper Plaza. 693-0607. 761n

HELP WANTED
DEPENDABLE MEN, WOMEN OR COUPLES for present and future Houston post routes. Early morning hours. Papers rolled by machine. \$200-\$750/month. 846-2911 696-8032 .241n

HELP WANTED
GUY AND GIRLS
Team clean homes & offices. Days, nights & weekends. Flexible part or full-time hours. weekly pay above minimum, paid travel and paid vacation. Must have car & phone. Home Care - 846-7759. 221n

FOR RENT
PARKWAY APARTMENTS
1, 2, & 3 bedrooms, 2 swimming pools, shuttle bus, laundry facilities, security guard. 1600 Southwest Parkway, 693-6540. 391n

KAMU T.V.
is looking for a meteorology major to train as weather forecaster. Opening immediately. Minimum wage, 4 to 7 p.m. Monday - Friday. Radio and T.V. weather cast. Fill out application at KAMU T.V.-F.M. Business hours Monday-Friday 845-5611. 621n

Couple to work 3 weekends a month at Country Grocery and Gas Station in College Station. Will be responsible for opening, stocking and closing, 6 a.m. til 9 p.m. Saturday and Sunday. Only willing to work need to apply. 693-2570 good pay. 833

FOR SALE
Snow Skies for sale. Never worn! Rossi Strato 207cm, Tyrolia 360D bindings, 260-7307. 833
Ford Maverick 1973 8 cyl. automatic excellent. Asking \$1200, 846-7139. 842
IBM Typewriter \$175.00 want to buy drums and guitar. 846-9119. 842

ROOMMATE WANTED
Female roommate needed to share townhouse. \$100.00 deposit \$212.50 month plus electricity 693-3076. 842
Roommate wanted to share 2 bedroom 1 bath duplex, 2 miles from campus. \$200/month + 1/2 utilities. Negotiable 775-3766. 815
Male roommate, 4 bedroom house near campus. Call Bob 846-1539. 853

REPAIR TECHNICIAN NEEDED.
Amplifier general electronics experience desired. Part-time. Also, full or part-time GUITAR INSTRUCTOR needed. Theory, musicianship in various styles preferred. Good pay. Come by LANGE MUSIC CO., 1410 Texas Ave., Bryan, Texas. 77110

THE HOUSTON CHRONICLE is currently taking applications for newspaper route carriers. We have one immediate opening and will also have several openings for the spring semester. Routes take 2 1/2 to 3 hours per day, with salary from \$400 to \$500 per month. All routes receive a gas allowance also we need solicitors for the spring semester. If interested please call Julian McMurry 693-5223. 507n

FOR SALE
1974 Fiat X1/9 Brown, excellent condition, nights 779-0431. 855
Panty hose liquidation low prices 846-2919. 855

Male roommate wanted. Non-smoker or drinker. Share country house. Part furnished, own room, utilities paid, pet or garden O.K., \$225/mo. call 822-3044. 853

NOW HIRING
DINING ROOM ATTENDANT
MON-FRI
12 P.M.-2 P.M.
\$4.00/HR.
HILL SEAFOOD RESTAURANT
846-9532 8313

Male dancers needed for interview, call 693-2818 or 696-0004. 481n

ATTENTION AGGIES!
Check These New Furniture Prices
Recliners . . . 99.95
4 dr. Chests . . 44.95
5 dr. Chests . . 54.95
Full Mat. Set . . 89.95
Bed Frames . 15.00
5 pc. Dining Sets. 69.95
Sofa & Chair. 149.95
Dresser & Mirror . . . 79.95
Texas Furniture Outlet
712 Villa Maria
822-5929
Open 9-7 161n

LOST
LOST: 13 week old yellow lab puppy Northgate area. Call 846-2630 after 5:00. 842
LOST: Girl's double chain gold bracelet. If found please call 696-3061. REWARD. 853

HELP WANTED
Pizza Inn
Part and full time. Cooks, waiters and waitresses. Apply in person. Ask for Mr. Marshall. 413 S. Texas Ave. College Station 8414

FULL OR PART TIME
Day Shift
Night shift (til 10 p.m.)
Weekends
Flexible hours to fit your schedule
Rapid advancement
Cashier experience helpful
Starting Salary \$3.65/hour
Apply in person only. 9:30-11:30 a.m. (if possible)
WHATABURGER
College Station 105 Dominik 1901n
Bryan 1101 Texas 1901n

WANTED
CASH FOR OLD GOLD
Class rings, wedding rings, worn out gold jewelry, coins, etc.
The Diamond Room
Town & Country Shopping Center
3731 E. 29th St., Bryan
846-4708 111n

LOST: Female Red 1/2 Cocker puppy, 11 months. Scar on stomach from recent surgery. Please return 696-7928. 8513

NOW HIRING
DISHMACHINE OPERATOR
MON THUR FRI
11 A.M.-2 P.M.
\$4.00/HR.
HILL SEAFOOD RESTAURANT
846-9532 8313

STUDENT WIVES TIRED OF INFLATION GETTIN' THE BEST OF YOUR BUDGET?
Let us show you how to earn 500 & up per month using a plan that has proven successful for thousands across the U.S. Work full or part time. No gimmicks. No large investments. For more information please call 846-4436. 842

FOR LEASE
Sublease 2 bedroom 1 bath \$300/month. Call Cindy, 845-7822 or 693-5801. 815

WANTED: College girl to babysit for four year old, five hours each morning 8:00-11:00 M-F. Contact Teri McCullough 696-9064 or 696-8767. 8513

Electric Cowboy
Now hiring WAITRESS AND HOSTESS.
Full and part-time. Apply in person. 871n

SCHLOTZSKY'S
Now accepting applications for Part-time weekend and evening shift. Apply in person only. 100 South Texas Ave. 521n

FOR RENT
Campus walking distance two bedroom unfurnished fenced yard, stove, \$285, available February, 615 Fairview, 696-3307 8545

ALLEN Oldsmobile Cadillac Honda
SALES - SERVICE
Where satisfaction is standard equipment!
2401 Texas Ave.
779-3516

CHANELLO'S PIZZA & SUBS
16 Full-Time
22 Part-Time
Delivery Personnel Needed. Must have own car. Our Drivers average over \$7.00 per hour. Apply in person after 4 p.m.
CHANELLO'S PIZZA
301 Patricia
Next to UTotEM
Behind Duddley's Draw 77110

Part time/full time
Work with other students team cleaning homes
Starting salary \$3.85
Travel allowance
Very Flexible hours.
Domestic Services
693-1954 76110

SERVICES
TYPING-693-0389. 85110
COMPUTER GAMES catered at your party. Call 822-2926 to reserve an evening. 845
Typing on word processing equipment. Experienced. We understand form and style. Automated Clerical Services, 693-1070. 84140

SERVICE FOR ALL Chrysler Corp. Cars
Body Work - Painting
HALSELL MOTOR COMPANY INC.
Dodge Sales and Service Since 1922
1411 Texas Ave. 823-8111 111n

Earn \$290 a month just by working two nights (5 pm-2 am) a week, (more hours available) at Der Wienerschnitzel.
Apply in Person
501 S. Texas Ave.
Bryan between 9:30am-11am weekdays.

SPECIAL NOTICE
Hebrew lessons starting February 2. Contact Hillel Foundation, 696-7313. 834

TYPING.
All kinds. Let us type your proposals, dissertations, reports, essays on our WORD PROCESSOR. Fast service. Reasonable rates. Business Communication Services
4013 Texas Ave. S.
846-5794 1651n

NOW HIRING
Pizza Express
DELIVERY PEOPLE NEEDED
FLEXIBLE HOURS
\$3.75/hr. plus 6% commission plus tips.
Apply between 3:30 and 7 M-F
at 319 Patricia
846-7785 401n

ATTENTION MAY GRADUATES OF TAMU! ORDER YOUR GRADUATION ANNOUNCEMENTS RIGHT AWAY! VERY SHORT ORDER PERIOD! LAST DAY TO ORDER - FEBRUARY 1, 1982! 4 P.M.
MSC STUDENT FINANCE CENTER
ON YOUR MARK, GET SET, GO-ORDER YOUR GRADUATION ANNOUNCEMENTS
ROOM 217. MSC 8:00 AM - 4:00 PM
MONDAY - FRIDAY

Elderly salesmen bring in experience, profits

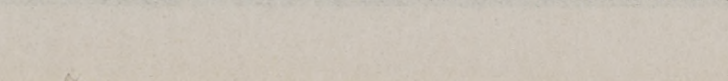
United Press International
FORT WORTH — The sales force for Texas Refinery Corp. is as ambitious as anyone's and perhaps even a little more enthusiastic than most.
On the one hand, the sales people feel TRC has done them a favor by hiring them. On the other hand, TRC feels lucky to assemble a cadre of highly experienced workers who are dedicated to the company.
One of the top salesmen is Mack McGuire. He is 70 years old.
Al Cornelius averages \$60,000 a year. He's 74.
Another 74-year-old, Robert E. Stacey, was TRC's sales "Rookie of the Year" in 1981.
In fact, TRC has had so much luck with its program of hiring retirees that 20 percent of its 4,000-member sales force is comprised of people in their late 60s, 70s and 80s.
"We have found that our older sales people are more disciplined, self-motivated and follow instructions better than the younger workers," Wesley D. Sears, president of TRC, said. "They have enough experience to realize they don't know everything and are consequently more productive."
Sears emphasized the program was not designed to aid the elderly. It was designed to help the company.
"It's just good business," he said. "Over the years our older sales people have provided us with many millions of dollars in profitable sales. In a way, you might say that we have helped them. But we don't look at it this way. We work with many older individuals because we have found they help us."
TRC's chief complaint with its older salesmen is that they frequently have to stop selling toward the end of the year. Many of them are on Social Security and the law allows them to supplement that income by only a small amount.
People over the age of 65 have no limit.
The average income of older salesmen is \$3,400, but comes can range as high as \$60,000 for Cornelius, a consin resident; or \$46,000 for Otho Record, 78, of Maine.
TRC sells a line of roofing products that frequently require salesmen to climb on top of buildings with the prospect of a fall.
"I find that at my age a lot of people are helping me understanders because they think I need the assistance," said Vic Witt, a Michigan resident. "Well, I wish they wouldn't because it scares the heck out of me and they grab ahold of me and hold on."

Texas Briefs

Collection
HOUSTON — The nation's largest bill collection agency has announced it had been awarded a government contract to track down and collect \$400 million of delinquent student loans.
The Houston G.C. Collection Agency said Wednesday it would begin immediately starting to locate an estimated 276,000 people who have failed to repay National Defense Loans and Federally Insured Student Loans.
A spokesman said the bulk of the delinquent loans would be handled by telephone and letter. Two large centers for collections will be in Chicago and Atlanta.
Shooting
HOUSTON — The prime suspect in the shooting death of a clerk at a gold and silver exchange shop is the woman's common law husband—not three armed bandits as reported by the man, authorities say.
Kathy Diane Ray, 19, who lived in an apartment adjacent to the JD Gold Enterprises, died early Wednesday from a bullet wound to her head. Her common law husband was not harmed. Harris County Deputy Sheriff Dennis Koch said the husband had earlier reported three armed men entered the store and apartment, shot Ray, and fled with \$2,500 in coins. Authorities late Wednesday said the man gave police a statement implicating himself. His name wasn't released and no charges had been filed.
Drug ring
HOUSTON — The stepson of one of four south Texas brothers charged with drug trafficking and conspiracy testified he often counted large sums of money for the alleged narcotics operation.
Ricky Lee Bowman, 24, stepson of Benito Montemayor, testified as a paid government witness that he was once a trusted member of a drug ring the Montemayors operated in Mexico.
He said he counted \$500,000 one night from drug deals.
Bowman is being paid \$25,000 for his testimony in the trial of Manuel Montemayor, 46, of McAllen; Meynardo Montemayor, 33, of Laredo, and Alfonso Arrendo Jr. of McAllen.
Testimony is expected to end Friday in the courtroom of U.S. District Judge James De Anda. The trial was moved to Houston from Brownsville on a change of venue.
Channel fall
GALVESTON — Coast Guard officials have identified the man who fell off a tugboat into the Gulf of Mexico, the Coast Guard said.
Parker disappeared from the tugboat Foxy Lady early Monday and witnesses who saw him fall in the water said he was wearing a lifejacket.
Attorney general race still growing
United Press International
AUSTIN — Rep. Jim Mattox, a self-proclaimed populist, entered the Democratic attorney general's race and promised to strengthen the office's protection of consumers.
"I'm not saying I can do the best job of anybody in Texas, but I can do a better job than any of those in the race," Mattox said at a news conference.
He joins three other Democrats — Sen. Jack Ogg of Houston, former Sen. Max Sherman of Amarillo and former U.S. Attorney John Hannah of Tyler — and one Republican, Sen. Bill Meier of Euless, in the race for attorney general.
Mattox, who is leaving Congress after three terms, said his congressional district was destroyed by the redistricting process, and hinted that Gov. Bill Clements had targeted him for defeat by the new district alignment.
"Because of the redistricting process, I don't have a congressional district," Mattox said. "I don't want to run against my good friend Martin Frost, and that's the district they gerrymandered my house into."
"Because of the powers-that-be"

Attorney general race still growing

didn't like me in Washington, they'll like me even less in Austin watching them every day and making sure they don't sell the state capitol to the highest bidder."
Mattox was asked during a news conference about his reputation for being hot-tempered and combative. He said his attitude of temper are most often acting jobs.
He said: "Combative sometimes what we need, somebody who is ready to take on the devil for the little people."
The Dallas Democrat said he already has \$100,000 in campaign funds, and has commitments for about \$400,000.
In a prepared statement, Mattox said he has found the state government during the last four years.
"Once again, state government has been sold to the highest bidder, his statement said. "The Republicans have turned this state government into a playground for the rich."
After his news conference at the Capitol, Mattox began a city tour to repeat his announcement and begin his campaign.



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