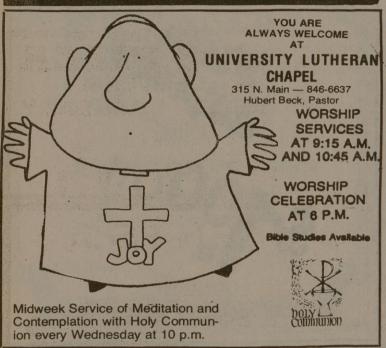
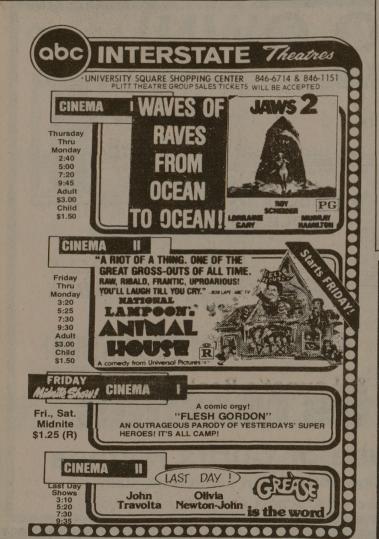
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First lady to be hosting at summit

United Press International WASHINGTON — Rosalynn Carter plans to be present at

Camp David throughout the Middle East summit conference. "I'm going to be there all the time," the first lady said about the meeting that begins Sept. 5. She will be keeping company with Mrs. Menachem Begin,

wife of the Israeli prime minis-

ter. It was not known yet if Mrs. Anwar Sadat, wife of the Egyptian president, will accompany her husband to the summit.

Mrs. Carter has met both women on several occasions.

Mrs. Carter was reported eager to resume official activities after a 12-day vacation in the western wilderness.

Bees, firemen tangle with burning mattress

By SCOTT PENDLETON

A mattress full of bumblebees made it hotter than usual for the Bryan Fire Department Wednes-

The occupants of a house in the 1200 block of W. 18 St. had tried to smoke the bees out of the mattress,

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which was in a small building be-

hind the house.

When the mattress caught fire, the fire department was called.

The fire was out when the firemen arrived, but the bees pre-

vented them from making sure of it. An exterminator had to be called to kill the insects before the firemen could finish the job.

The fire department answered five other calls Wednesday. One was an electrical fire in the 900 block of W. 17th St. An extension cord shorted out in a house which was not damaged.

The other calls were grass fires. Two were on Sunset Street, one on Dean Street and one at the corner of

20th Street and Tabor. The Bryan Police investigated a residential burglary, three thefts, and an instance of vandalism Wed-

nesday after 2 p.m.

The College Station Police Department reported five minor automobile accidents, one automobile burglary, two animal control calls, and a call about livestock on the

highway. The College Station Fire De partment answered three calls Wednesday.

A two car collision before 1 a.m.at Highways 6 and 30 resulted in minor injuries for the passengers, with one person being treated at St. Joseph Hospital and released.

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Mini-cars, maxi-cash

United Press International
TEMPE, Ariz. — The company
that claims to be the fifth largest car manufacturer in the country owes it all to the kids of America.

F.W. & Associates, Inc., builds mini-cars — gas-powered replicas that are one-third as large as the full-size models. And, naturally, they are designed for the younger

Many of the 20,000 vehicles manufactured annually by the firm are given away in various promotions by national manufacturers, and that's another place where the kids come

You can give away a big car, but nothing can draw people like our mini-cars because kids will drive their parents crazy (wanting one)," said Fred Wagenhals, the firm's 36-year-old founder and president. "One hamburger chain in Cleve-

land had a promotion to give away our cars and drew 100,000 entries in 12 outlets," Wagenhals said. "They finally stopped it."

Just after the firm moved its oper-

ations from Mansfield, Ohio in January, a local children's television show drew 25,000 entries for a

drawing for one of the cars.

The response was so big "they said they would never do it again,"

Wagenhals said. A Scottsdale, Ariz. car dealer had 9,000 entry blanks dropped in the

box in just 30 days.

"Kids have the power," Wagenhals said.

The brightly colored cars are built in 23 models, including sports cars, passenger cars, vans, Jeeps and pick-ups. They have fiberglass bodies built on go-cart frames and are powered by lawnmower engines that are started with the pull of a rope. The cars, about 261/2 inches high and weighing 150 pounds, have enough

power to carry their young driver along at about 15 miles per hour. Promotions are the lifeline for F.W. & Associates as only about 10 percent of the minicars, priced about \$525, are sold through retail outlets. The firm has had promotional tie-ins with car companies, tire dealers, food chains and other retail outlets.

This fall, Wagenhals and his vice president, Ed Fochtman Jr., are entering a new field of promotion —

college and professional athletics. For this, the company is produc ing its first two-passenger vehicle, the Hawkeye, a hybrid not pat-

terned after any manufactured car. Wagenhals already has ap-proached Arizona State University and worked out a plan to promote the mini-cars, featuring an ASU motif, in the Sun Devil football programs and through mailings to the university's alumni.

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ready to introduce a new model In return, the firm will give \$100 for each car sold to the Sun Angel

million in stadium expansion costs. "If it works at ASU," Wagenhals said, "then we go to Notre Dame, Southern Cal, Ohio State and so count.

On the professional level, F.W. & Associates has received permission to market the cars in conjunction with three National Football League clubs. Wagenhals eventually hopes to enter all the NFL markets.

Wagenhals and Fochtman were making fiberglass bathtubs when they started the mini-car business with an assist from their sons who wanted scaled-down cars to play

We built each of them one and other children saw them and asked for one," Fochtman said.

Word got around quickly and their first month of production in 1976 resulted in sales of \$6,819. By the end of the first year the sales totaled \$2 million. The 1977 figure was \$4.2 million and Wagenhals is hoping to top \$7 million this year.

came from American Motors. American Motors was getting

The first break for the company

they wanted something to draw Foundation, an athletic booster group that is helping ASU pay off \$4 Fochtman said.

F.W. & Associates sold then the idea of placing mini-ca dealer showrooms around the na and the firm landed its first big

Now, Wagenhals and Foch hold contracts with all U.S. manufacturers, as well as Volk gen, to build the scaled-down els of their vehicles.

While most of their sales con the result of promotions, the n cars have been sold to persons throughout the world.

"There are not many countri haven't shipped to," Wage said. "For instance we shippe cars to the Imperial Palace of It cost \$1,200 in freight per about twice the price of the

The company moved to Temp January and set up a 30,000-sq foot plant that is designed not u a Detroit auto plant, complete conveyor belts. And, despit March flood that caused \$150 damage to the plant, some employees now work two of 10 shifts, four days a week in produ up to 100 mini-cars per day



Sweetness and light

Greg Mitchem weighs out some chocolate-covered malt ball on the new scale in the Sweet Shop in the Memorial Student Center. Mitchem, a junior, says the new electronic scale gives a digital readout that is accurate within one one thousandth of a pound. How many calories would that be?

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