

Checkmate!

There's a sucker born every minute.

College students have always been an easy mark for door-to-door salesmen, and it seems the quick-buck activities in this community are proving the salesman's motto truer than ever.

According to one area bank officer, a certain few door-to-door magazine salesmen have duped a fair number of students here to the tune of hundreds of dollars. They come into the home, putting on the charm and pressure; and in many instances the annoyed buyer writes a check just to get the salesman out of the house, thinking it a simple matter to cancel payment on the check. Not so.

Salesmen have been in the business long enough to know that trick, so they are handy at going the buyer one better. They have him make out the check to the salesman, himself, or his "supervisor" instead of the magazine company. The salesman then beats a hasty path to the bank, cashes the check and insures his commission on the sale. It turns out to be a very costly method of getting rid of a salesman.

Now, it seems, the salesmen have a slicker move — they have the buyer make out the check to "cash". It's as good as dollars in the hand.

The law requires a 72-hour period for buyers to cancel checks MADE OUT TO THE COMPANY. It has no such period of reconsideration when the checks are made out to individuals. And so as not to be sexist, quick-buck salesmen in this town are women as well as men.

So you might take a hint and save yourself a surprise at the bank.

J.A.

Republicans try to fan the flames

By JIM CRAWLEY

After the carpetbaggers of the Reconstruction took all they could and then fled, Texan fathers told their sons never to vote for another northern Republican. These

Politics

sons followed their fathers' decree and never voted Republican, and then they passed the word to their sons. These grandchildren passed the word on down through the ages, and never a Republican was elected.

A political fairy tale that was told by some politician to his children. Not really, but then again the story almost went that way.

Texas had been until the early 60s, a pure Democratic state. Republicans either changed their colors upon crossing the Red River from Oklahoma or soon fled from the cattails and laughs of the rural

Democrats.

But, times have changed. The urbanization of Texas has increased the number of Republicans by bringing in large numbers of immigrants from the northern states and the Midwest. These "imported" Republicans have re-established the party in the state and have raised it to the status of a contender to the dominant Democratic party.

Republicans are seriously running in nearly all the state wide political races this year, and included in this adversary role is the competition for the Republican nomination in the Sixth Congressional District. The Republican primary for the Sixth District consists of a smaller field than the Democrats. The two candidates, Carl Krohn of Bryan and Wes Mowery of Fort Worth, are running the usual low-key campaign that characterizes Texas Republicans in local primary races.

Mowery is the odds-on favorite in the race. The independent oilman was the

Republican nominee in 1976 and ran better than previous opponents of the retiring Olin Teague. The fact that Mowery was the nominee was a surprise. For the past decade, the perennial Republican opponent for Teague was Carl Nagliazzo. He never really expected to beat the undefeated Teague, but he was always on the ballot in November.

Krohn is the race's political novice. A wounded Vietnam veteran and member of the Republican national committee, Krohn has never campaigned for a race in the district.

But, who heard of a Republican primary before the Reagan-Ford battle of 1976? Not many, not even the Republicans.

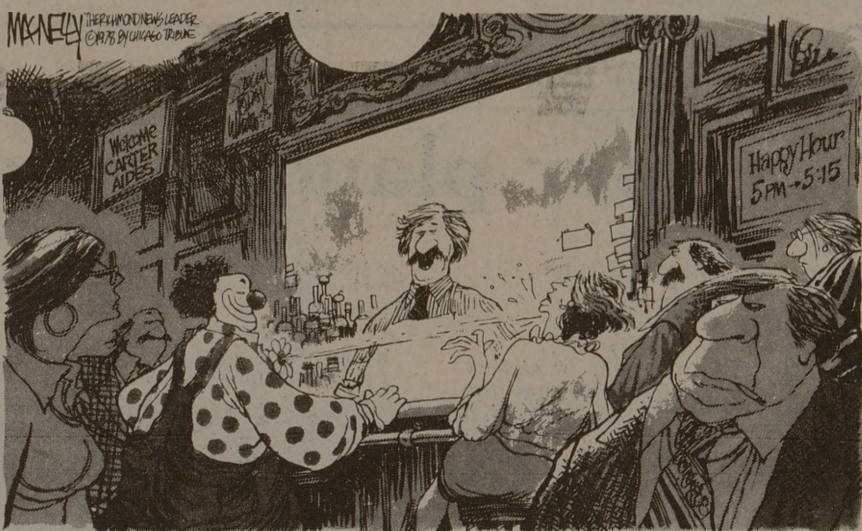
Before this decade, most Texas Republicans voted in the Democratic primary for two reasons. First, the Democrats always had someone in every race, while the Republicans usually had competition in maybe one or two races. The other reason was the pragmatic fact that the Democratic

gubernatorial primary was in reality the general gubernatorial election.

Lightning struck in 1972. The Republican party had arrived in Texas and almost took the Democrats by surprise in the gubernatorial general election. Hank Grover was their candidate and his race built a spirit in the party that was bolstered by the '76 Reaganites and is still alive today.

The Republican primary revolves around its gubernatorial race between former state chairman Ray Hutchinson and former Nixon confidant and assistant secretary of defense William Clements. This race may bring the GOP voters out for their own primary instead of the Democratic primary the same day.

While the Democrats are dividing up the spoils, the Republican candidates will try to consolidate their supporters for the November election. The general election seems to be the only election that gets Republicans to vote for Republicans.



dan's denials by issuing a lengthy affidavit from the bartender, and statements from two friends who said that Jordan had not done anything improper.

After the first incident, the word was passed that Jordan's power and duties at the White House and that the president had assigned him to preside at staff meetings. Whenever a major meeting has been announced on both domestic and foreign policy issues, Jordan's name has listed among the chief advisers.

In the face of adversity, it appeared that Jordan still had the backing of the man who counts, and that does not seem to have diminished. There is a loyalty among the Georgia clan that cannot be denied. The total support for former budget director Bert Lance, Carter's Georgia friend, who resigned under fire, is a case in point.

Carter is a man who believes in walking the straight and narrow. He does not appear to lower the boom on his aides. Essentially, they can live their own lives. But

they are young and they are new to the relentless spotlight. And they are groping on how to handle their celebrity status.

Probably the pros in Washington would have advised Powell to grin and bear it. They would probably have told him it is almost impossible to answer allegations of such a nature without magnifying them.

When his defense of Jordan's reputation was brought up at a news briefing and was described as "Zieglerian," a reference to press secretary Ron Ziegler of the Nixon era, Powell said:

"I am concerned about the situation because frankly I don't know how you deal with a situation in which a person in public life is subject to incorrect and vicious allegations as they appear in print."

"I am not sure what an overreaction is when you attack someone's character and integrity," he added. "It is possible to publish material of that sort and then if someone has the temerity to set the record straight then you are faced with allegations that you are attacking the First Amendment."

While his press notices have hardly been flattering, both Powell and Jordan believe that Jordan will survive the latest bronchitis concerning his social life. But right now the going is tough and he realizes he is fair game in the goldfish bowl that is Washington officialdom.

Older and wiser heads are probably passing the word for Jordan to keep a low profile for awhile, and right now he seems prepared to take that advice.

TOP OF THE NEWS

STATE

Grain explosion blamed on firm

The Occupational Safety and Health Administration Thursday recommended a Galveston firm be fined \$116,000 for "serious and willful" job safety and health violations in a grain elevator explosion Dec. 27 that killed 18 workers and injured 21 others. OSHA suggested the Farmers Export Co. receive maximum penalties for the 17 violations. OSHA law also prescribes criminal sanctions for a willful violation of the standard resulting in the death of an employee and the Labor Department is investigating whether to recommend the Justice Department bring criminal charges against the company.

NATION

Senate blocks treaty ratification

Sen. James Allen Thursday introduced the first of an expected string of opposition amendments which Senate critics hope will complicate or block ratification of the Panama Canal treaties. The Alabama Democrat's amendment, believed to be unacceptable to Panama, calls on the United States to maintain military installations in the vicinity of the Panama canal after Dec. 31, 1999, if the president considers it necessary and so informs Panama. The treaty would turn over the waterway to Panama at the end of 1999. A White House congressional liaison official said the administration will fight amendments beyond the single amendment proposed by the Senate leadership to clarify U.S. defense and naval passage rights in final war.

HEW may immunize elderly, ill

A national immunization campaign to protect elderly and chronically ill persons from the Russian flu was announced Thursday from Washington by HEW Secretary Joseph Califano. The program of the Department of Health, Education and Welfare could begin in August and help states immunize about 17 million high-risk persons. It is smaller than last year's federal immunization of 45 million against a swine flu epidemic that never materialized. Califano said an effective vaccine can be developed to combat Russian flu, which has appeared all over the United States after sweeping Russia this year. The strain causes mild symptoms but is highly contagious. If all states establish immunization programs during the next two flu seasons, Califano said, another 16.8 million persons could be protected against Russian flu.

B-1 program finally bombs out

The B-1 bomber fleet, planned to include 244 maimed aircraft at a cost of more than \$24 billion, is finally dead, months after President Carter decided to ground the project. The House Wednesday voted 234-182 to kill the program, joining the Senate in refusing to approve an additional \$462 million for two more prototypes of the low-flying nuclear attack plane. The aircraft was designed to supplement the U.S. strategic force of land and sea-launched ballistic nuclear missiles. The president announced last summer he would keep his campaign pledge and ask Congress to cut off funding for the planes, but backers of the project stubbornly tried to keep it alive by seeking funding for two more planes, bringing the number of completed test models to six. After the House vote, White House press secretary Jody Powell said, "The president has asked me to say he was delighted."

Gutenberg may go for \$1 million

A two-volume set of the Gutenberg Bible — believed to be one of only 13 rare first issues — will be sold at a public auction this spring by Christie's, the Park Avenue New York auctioneers. The set, owned by the General Theological Seminary of New York, is expected to attract a minimum price of \$1 million. That would be the highest known price ever paid for a book. David Brathurst, president of Christie's, said Wednesday the school decided to sell the rare volume to establish an endowment fund for its library, described as one of the finest theological libraries in the Episcopal Church and one of the best in the United States. The two-volume set is one of only 21 known complete copies left of the 185 copies believed printed between 1450 and 1456, Brathurst said.

WORLD

Sadat vows vengeance in killings

President Anwar Sadat says Egypt will seek vengeance for the slaying of an Egyptian editor and 15 commandos, inflicting "10 blows for every single blow" delivered against his nation. Sadat delivered an angry address Wednesday at the burial of the commandos who were killed by Cypriot National Guardsmen as they attempted to free hostages held by two Palestinian terrorists. The two gunmen killed the Egyptian editor on Saturday. Sadat broke off all relations with Cyprus, charging President Spyros Kyprianou's government, and possibly the Palestine Liberation Organization, were involved in a conspiracy that led to the deaths.

WEATHER

Clear and sunny today. High today mid-70s, low tonight near 40. Winds from the northwest at 5-10 mph.

THE BATTALION

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