**United Press International** 

CAMBRIDGE, Mass. - A cluttered office above the hustle and bustle of Harvard Square is an unlikely place to find a stock brokerage firm. But three Harvard under-graduates say their one-year-old business is beginning to prove suc-

About one year ago, Bill Dillon, 20, John Christian, 21, and Alfred Lewis, 20, — all economics majors enrolled in a basic stock course got to chatting about doubling and tripling what little money they had through stock dealings.

This month, they list 100 investors

as individual clients plus 40 others in an investment club.

They said half of Bill Dillon and Co.'s clients are college students and the remainder businessmen, with a

sprinkling of Harvard professors and

Housed in a three-room office above an ice cream store in the middle of traffic-clogged Harvard Square, Bill Dillon and Co. looks more like a college dorm - which it was several decades ago - than a

business establishment. Athletic equipment and Playboy magazines are scattered in a back room. Reams of papers, filing cabinets and stacks of economics books are strewed throughout the front office.

The telephone jangles every several minutes and people dressed in blue jeans and hiking boots and carrying backpacks leisurely wander in and out of the office.

Lacing his conversation with quotes from Shakespeare and listen-

Lewis said they took six tests between them to get the required

licenses to open their business.
"We met each other in a basic stock course a couple years ago and started talking about what stocks we had and how we had doubled our money in several weeks or months,"

"That's how we got our initial capi-tal to start. We wrote to stock brokerage firms asking them to send

us prospect uses.
"We wanted to find out more about the mechanics of the business and we found out we knew more than 90 per cent of the brokers we

talked to," said Lewis. Dillon said the firm only follows and recommends a handful of stocks
— all small, over-the-counter and ommend stocks we've thoroughly researched and know inside and out," said Dillon.

"A few months ago, we were dis appointed with the way things were

going. Now, we can't keep track a our clients," said Dillon.

Lewis said Dillon was the company's "whiz on options; you could say I'm the expert on common stock. and John's the researcher."

ture oriented."
"We'll take somebody with \$100 now and give him the big account treatment, knowing there's a good chance he'll be big money in severa

years," he said. Lewis said the business is growi each month, but they will make tim to continue to graduate busines



Double S&H Green Stamps every Tuesday with \$2.50 or more purchase.

Lewis said the company was "

Excluding Cigarettes And Other Tobacco

TEXAS