

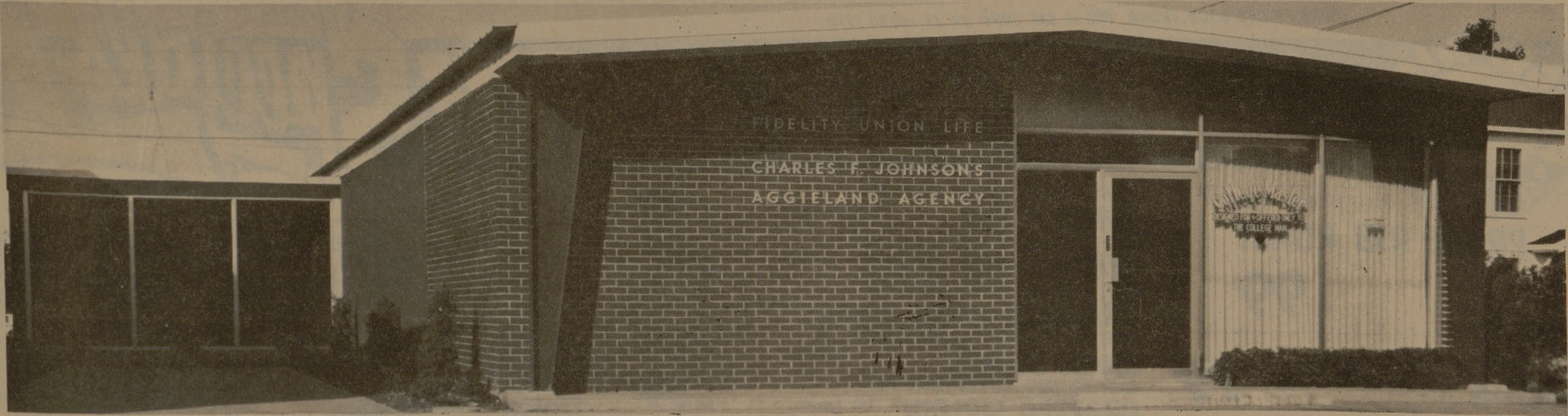
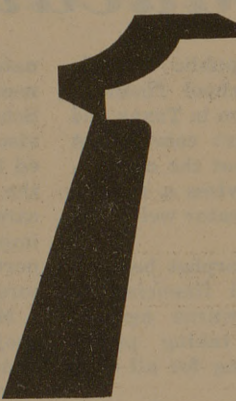


The College Plan
For
The College Man

Charles F. Johnson and Associates'

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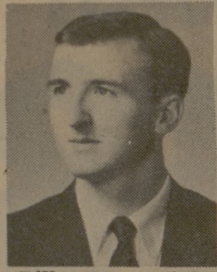
303 College Main

North Gate

Phone: 846-8791



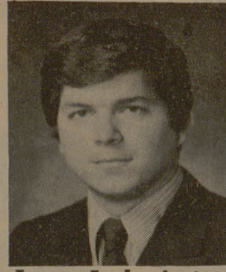
Tom Deaton '67



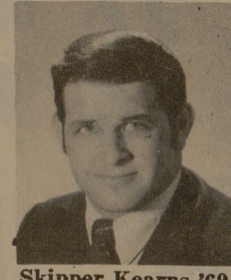
Bill Betterton '71



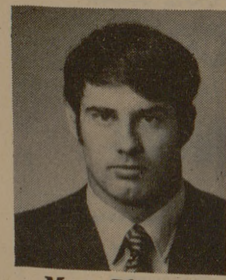
Jack Campbell '72



Larry Ludwig '69



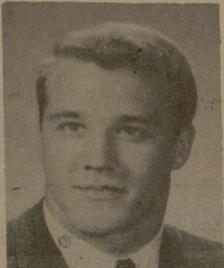
Skipper Kearns '69



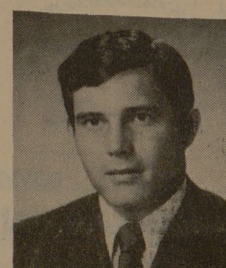
Marc Black '71



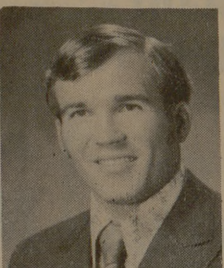
Dorothy Corbitt



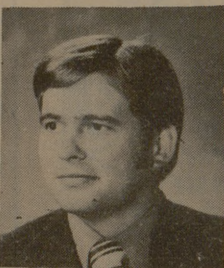
Jarvis Porter



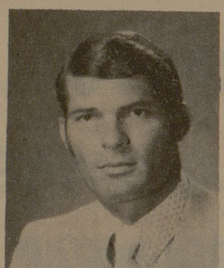
David Johnson '67



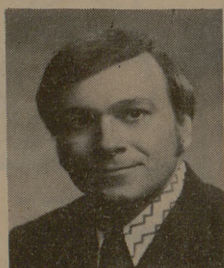
Jim Johnson '68



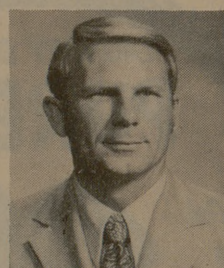
Gary Joyce



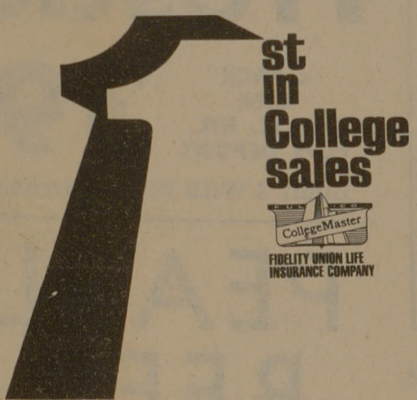
John Vinson '68



Charles Johnson '62
General Agent



Jack Hurlbut



The College Plan
For
The College Man

The Research and Review Service of America has found that although only five percent of college seniors have life insurance when they enter their senior year, a full 95 percent will be insured within twelve months of graduation. There must be a number of reasons why this is true and reasons that suggest there's more to life insurance than protection against premature death. Some of these are as follows:

- An awareness of future needs
 - A fulfillment of current obligations
 - A demonstration of financial responsibility
 - Guarantee of a low premium rate for life
 - Protection against uninsurability
 - The start of a savings plan
 - The road to financial independence

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