THE
1970BATTALION
College Station, Texas Wednesday, June 24, 1970 **Exchange** Store

100 (Continued from page 1) ul W. Lindse The only price the student will is a high si e able to read will be on the ng as guest helf where the books are kept. six-week s The exchange store has run to some unusual problems from ot one of oth students and competing ed Rutledg erchants off campus. Cargill s year's ses aid the students don't underand the store's policy for buy-

o better in ng used books. "A used book is bought by the most voc store at 50 per cent of the new ers come book price and then it is sold at r a trade, 1 5 per cent of the new book ed the sum rice," Cargill said. "We do this selling the suits." e new teat if the book is still going to be what they trade.

"If the book isn't going to be sed, then we certainly can't buy t back because we would take a oss. There are four wholesale ompanies which put out cataogues listing the prices they will ay for books that are no longer sed. We buy the books at wholeprices and we get a five per cent

"Another thing which is hard r a student to accept is when student in front of him sells a sed book exactly like his for ve dollars and then we buy his r 50 cents," he said.

"We do this because we can't wy books for resell if it is going exceed the estimate of the number of students the profesors expect to have. So when we reach that number we stop buyng used books for resell and start buying them to sell to the wholesale companies," Cargill

The store, which was started 1907 and was housed in the d Main Building, has come unr attack several times by com-

peting merchants off campus. One of their main arguments is that certain lines of merchandise shouldn't be sold in the store since they are not essential to the student's education.

"There has been one time since I've been here that we've been compelled to discontinue selling something," Cargill said.

"When I first came here I added suits to our inventory and we were selling a lot of them. Then somebody went to a state legislator and got him to stop us from

Cargill explained that it is necessary to carry these highmark up items in order to make a profit since it is not possible to do it selling books. He said they only make an 18% profit on the books and the store has to sell these other items to stay in business.

Cargill added that "by maintaining the manufacturer's and publisher's recommended selling prices we can be sure that we are not taking unfair advantage of free enterprise in the surrounding community. We are a self-supporting business."

An unusual trait of the Exchange Store is the use of the profits they make. After all operating costs are paid, the profits are plowed back into student activities and organizations.

"We gave \$12,705 in 1959 when contributions by the store were started and in 1969-70 we gave \$30,000 to 89 organizations including the Singing Cadets, the Civilian Student Council, and the band. Over the years we have given a total of \$293,607," Cargill said.

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CAMPUS PHOTO

opens up coed intramurals Coed intramural athletics has

been organized with the first event in the program played Tuesday evening. A girls' intramural softball

game at the diamond near the Grove opened the program, announced Raymond L. Fletcher, intramurals director with the Health and Physical Education Department.

He said girls' bowling, tennis and golf are organizing now with participation to begin in the near future.

Originally planned for initiation this fall, the women's intramurals program will eventually

small this summer, as is the rest of the program," Fletcher said. "But it's a step forward and we expect a large number to par-

ticipate." organization time.

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"Since it's new, the program will take a little time to really get rolling," he added, estimating two semesters as the minimum

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Firemen's and Fire Marshals' Conference in San Antonio Monday through Thursday. Chief instructor Henry D.

Seven instructors from the

Smith noted his men will conduct workshops during the convention for the three one-week training schools set in July and early

August. Smith will be assisting the Firemen's Training School vice chairman in presenting the annual report and other matters regarding the association's cooperation with A&M.

Instructors coordinating FTS workshops include John R. Rauch, fire marshals' programs; Tom

BIRTH CONTROL

murals program will eventually parallel the one conducted for male students. Cooperating in establishing the program is Mrs. Patricia Self, University Women counselor of the student affairs office. "The coed program is sort of

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Robinson and W. B. Dorman, fire-Texas Firemen's Training School fighting; Jack Sneed, combined will attend the 94th annual State operations; David White, pump operations and maintenance, and

Page 3 Softball game Instructors to attend annual confab

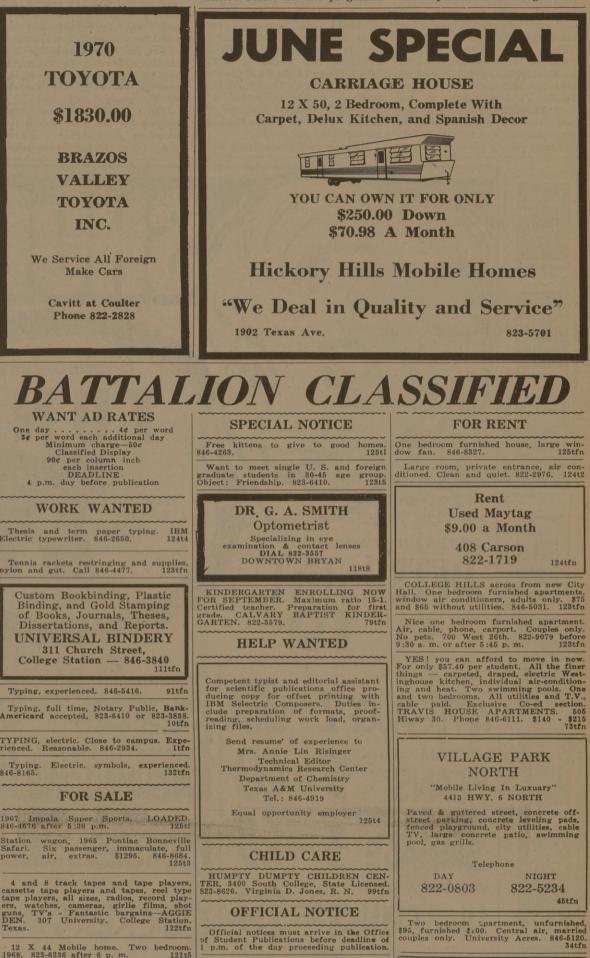
Buddy McDowell, rescue and campus programs.

Hilton Placio del Rio programs. and Spanish school Aug. 2-7.

The annual fire training schools start July 19 with the one-week Smith said approximately 1,500 municipal school. Following are Texas firemen will attend the the industrial school July 26-31

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