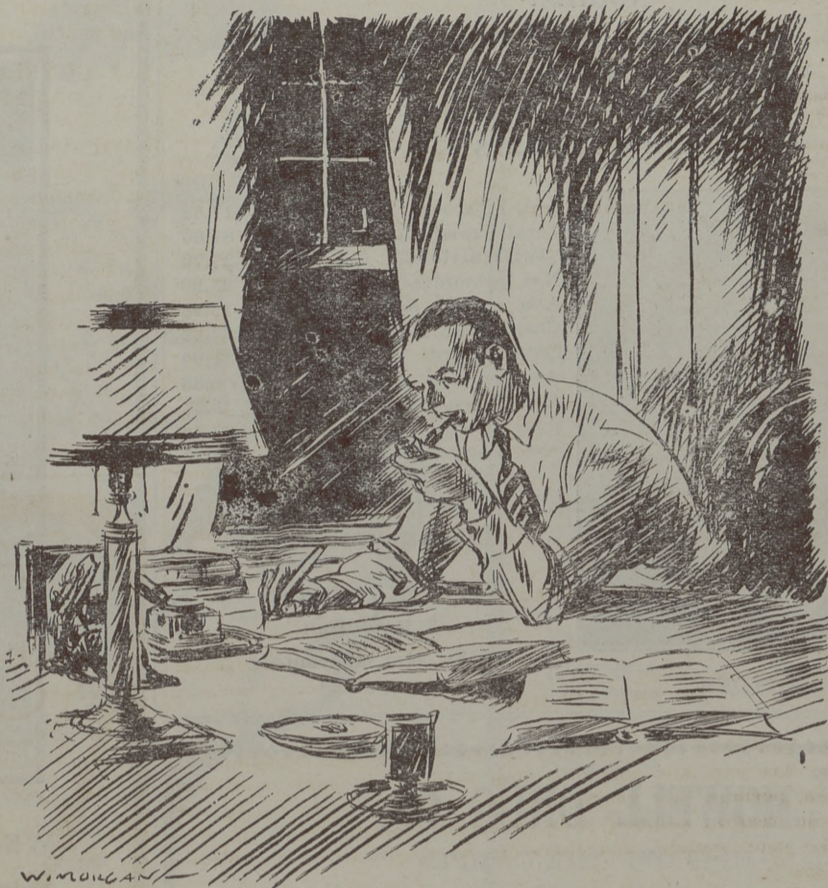


Q "What's the future with a large organization?" That is what college men want to know, first of all. The question is best answered by the accomplishments of others with similar training and like opportunities. This is one of a series of advertisements portraying the progress at Westinghouse of college graduates off the campus some five—eight—ten years. Write for booklet reprinting the entire series.



He went in for instruments— with a vengeance!



H. P. SPARKES

WHEN H. P. Sparkes (Alabama Polytechnic '17) finished the Engineering School at Westinghouse he went in for instrument design. His career since then has been punctuated with solid accomplishments.

By the end of his fourth year here he had completed a thesis for his E. E. and had, at the same time, embodied the results of this thesis in an indicating watt meter—one of the largest in size ever built up to that day.

Shortly thereafter, because of his special interest in the instrument field, he was dispatched on an engineering trip abroad, visiting and working in England,

Norway, Sweden, Denmark, and France. Upon his return he entered commercial work and was assigned to the Pittsburgh territory—including such industrial centers as Cleveland, Youngstown, Pittsburgh—as specialist responsible for the sales, service, and operation of watt-hour meters, instruments, and relays in this important district. Here he will be found today, acting as intermediary between the sales force on the one hand and the engineering and factory departments on the other. He backs up the salesmen with a highly specialized knowledge. He advises with the engineers and with the factory in the design and manufacture of apparatus that is best suited to commercial requirements.

His own pioneering spirit has

still found field for play, so that this year he demonstrated to the A. I. E. E. the first advance in the method of calibrating watt-hour meters in thirty years. Some 16,000,000 tests of watt-hour meters are made in this country annually. They cost about 20c apiece. Sparkes has devised a practicable method that chops more than 50% off this bill—a tidy saving. It eliminates the human element; it gives greatly improved accuracy.

Thus his first ten years at Westinghouse—and not unlike that of other college men who bring with them, when they come here, energy, imagination, and the groundwork upon which to build superlative engineering proficiency.

Westinghouse



HOUSTON CHAMBER OF COMMERCE VISITS COLLEGE

Three representatives of the Houston Chamber of Commerce paid an official visit to the Bryan Chamber of Commerce and A. and M. on March 31. The three men making the visit were: Mr. R. M. Farrer, former presi-

dent of the Houston Chamber, Colonel Jake Walters, Colonel of the Texas National Guard, and Colonel Ike S. Ashburn, present general-manager and secretary of the Houston Chamber. The men were highly pleased with the work of the college and with the review of the cadet corps, which was given in their honor. Colonel Ike Ash-

burn, who is well remembered on the campus as the former secretary of the Ex-Students Association, was glad to be back at the College again, and extended his good wishes to the College.

The last word in closed cars: "Lemme out!"

Axioms.

1. Recitation is the science of bluffing.
2. Zero added to zero, the result is flunk.

"There goes another life," cried the cat as it crawled out from under the steam roller.